

# JOLLY JUNIOR

junior@babson.edu  
617-123-4275

*Campus Address:*  
Babson College, Campus Box 000  
Babson Park, MA 02457

*Permanent Address:*  
123 Main Street  
Anywhere, CT 12345

## EDUCATION

### Babson College

Candidate for *Bachelor of Science* in Business Management

Areas of Interest: Real Estate and Entrepreneurship

Cumulative GPA 3.54, Dean's List

*Relevant Academic Project:* Conducted industry and company analysis on local Home Depot store as part of management coursework. Conducted interviews, researched competitors, generated an innovative marketing strategy, and developed recommendations for future growth.

**Babson Park, MA**

*May 2011*

## LEADERSHIP

### Office of Campus Life, Resident Assistant

*Fall 2008- Present*

- Act as peer mediator, community director, campus policy enforcer, student resource and advisor
- Coordinate educational, cultural and social programs for 50 undergraduate residents

### Class of 2011 Steering Committee, Member

*Spring 2008-Present*

- Serve as liaison between class members and university administration
- Organize campus wide events aimed at increasing class participation and promoting unity

## EXPERIENCE

### Clearwater Estates & Properties

**Boston, MA**

*Real Estate Agent*

*Summer 2009- Present*

- Work independently as an active agent for one of the largest offices in state
- Closed two deals totaling over \$900,000 in value
- Facilitate outreach to a list of potential clients
- Secure 40 new clients via cold calling

### Babson College Bernon Center

**Babson Park, MA**

*Student Manager*

*Spring 2008 – Present*

- Participate in volunteer efforts, including Greater Boston Food Bank, Cradles to Crayons, Big Brother Program
- Manage four to seven volunteers at the Harvard Square Church Meals program
- Direct a group of three volunteers participating in the Citizen's School Tutoring Program

### Eventures

**Babson Park, MA**

*Communications Associate*

*Spring 2008*

- Participated in 30-member student run entrepreneurial venture as part of first year curriculum
- Communicated business plans and weekly progress through PowerPoint presentations
- Designed and published final book presentation

### Legal Seafood

**Framingham, MA**

*Barback*

*Summer 2008*

## ACTIVITIES

**Babson Marketing Association, Member**

*Spring 2008-Present*

**Babson Intramural Volleyball, Member**

*Fall 2007- Present*

## SKILLS

*Computer:* Microsoft Excel, Access, Word, PowerPoint, Minitab (Statistical Modeling)