Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation)

The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047 Open to Public Inspection

2009 A For the 2009 calendar year, or tax year beginning JUL 1. and ending JUN 30, 2010 Check if C Name of organization D Employer identification number Please use IRS label or Address change BABSON COLLEGE print or type. 04-2103544 Doing Business As Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Specific Termin-ated 231 FOREST ST. 781.239.5298 Instruc-Amende return City or town, state or country, and ZIP + 4 G Gross receipts \$ 211,196,247. Applica-tion BABSON PARK, MA 02457-0310 H(a) Is this a group return pending F Name and address of principal officer: LEONARD SCHLESINGER for affiliates? Yes X No 231 FOREST STREET, BABSON PARK, MA 02457 H(b) Are all affiliates included? Yes No If "No," attach a list. (see instructions) I Tax-exempt status: X 501(c) (3) (insert no.) 4947(a)(1) or J Website: ► WWW.BABSON.EDU H(c) Group exemption number ▶ K Form of organization: X Corporation Association L Year of formation: 1919 M State of legal domicile: MA Part I Summary Briefly describe the organization's mission or most significant activities: SEE SCHEDULE O Governance $oxed{oxed}$ if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 3 48 Number of independent voting members of the governing body (Part VI, line 1b) 44 4 Activities & Total number of employees (Part V, line 2a) 2108 5 Total number of volunteers (estimate if necessary) 6 1948 Total gross unrelated business revenue from Part VIII, column (C), line 12 819,444. 7a **b** Net unrelated business taxable income from Form 990-T, line 34 -88,604.Prior Year **Current Year** 23,397,689 Contributions and grants (Part VIII, line 1h) 8,711,950. 162,968,588. Program service revenue (Part VIII, line 2g) 154,780,250 9 Investment income (Part VIII, column (A), lines 3, 4, and 7d) -5.816.0083,513,668. 10 1,954,504 1,190,366. Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 11 174,316,435. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 176,384,572. 25,562,877 27,117,868. Grants and similar amounts paid (Part IX, column (A), lines 1-3) Benefits paid to or for members (Part IX, column (A), line 4) 81,372,983 85,161,004. 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) Other expenses (Part IX, column (A), lines 11a-11d, 11f-24f) 65,281,912. 63,324,002. 172,217,772. 175,602,874. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) Revenue less expenses. Subtract line 18 from line 12 2,098,663. 781,698. Beginning of Current Year End of Year 398,685,191. 414,791,267. 20 Total assets (Part X, line 16) 164,710,067. 21 Total liabilities (Part X, line 26) 163,816,088. Net assets or fund balances. Subtract line 21 from line 20 ... 234,869,103. 250,081,200. Signature Block Part II Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Sign Signature of officer Date Here PHILIP N. SHAPIRO, VP FINANCE & CFO Type or print name and title Date Preparer's identifying number (see instructions) Check if Preparer's Paid signature employed > Preparer's Firm's name (or PRICEWATERHOUSECOOPERS LLP yours if self-employed), Use Only 125 HIGH STREET address, and Phone no. \triangleright (617)530-5000 BOSTON, MA 02110 X Yes May the IRS discuss this return with the preparer shown above? (see instructions)

BABSON COLLEGE

| Pa | art III Statem | ent of Program Service Acc | omplishments | | |
|-----|------------------|---|--|------------------------|--------|
| 1 | • | the organization's mission: COLLEGE EDUCATES ME | N AND WOMEN TO BE ENTI | REPRENEURIAL LEADERS | IN |
| | | | WE PREPARE THEM, IDEN' | | |
| | INITIATE | E ACTIONS THAT RESU | LT IN GENUINE ACCOMPL | ISHMENT. | |
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| 2 | the prior Form 9 | | | | X No |
| | · | oe these new services on Schedule (| | tes L | NO LAL |
| 3 | · · | | o. nificant changes in how it conducts, any pro | gram services? Yes | V Na |
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| 4 | | • | n of the organization's three largest progran | a convices by expenses | |
| 4 | | | ction 4947(a)(1) trusts are required to repor | | |
| | | | e, if any, for each program service reported | | |
| 4a | • | | 5748. including grants of \$ 27,11 | | 29.) |
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| | | | EDUCATION PROGRAMS TO | HELP COMPANIES REACH | |
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| 4d | | ervices. (Describe in Schedule O.) | | | |
| | (Expenses \$ | including grants | |) | |
| 4e_ | Total program s | ervice expenses ▶\$ 154, | 945,748. | | |

Form 990 (2009) BABSON COLLEGE Part IV Checklist of Required Schedules

| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? 1 I X 2 Is the organization required to complete Schedule B, Schedule of Contributors? 3 Did the organization required to complete Schedule B, Schedule of Contributors? 4 Section 501(c)(3) organizations. Did the organization engage in discot or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "ves," complete Schedule C, Part II 4 Section 501(c)(4), 501(c)(6), and 501(c)(6) organizations. Bit of the organizations are propring requirement and proxy tax? If "Yes," complete Schedule C, Part II 5 Section 501(c)(4), 501(c)(6), and 501(c)(6) organizations are propring requirement and proxy tax? If "Yes," complete Schedule C, Part II 6 Did the organization maintain any donor advised under or any similar funds or accounts? If "Yes," complete Schedule D, Part I 7 Did the organization report and any donor advised under or any similar funds or accounts? If "Yes," complete Schedule D, Part I 7 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide residuous engagement, credit reports or similar assets? If "Yes," complete Schedule D, Part II 7 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, in propriets Schedule D, Part II 7 Did the organization in server to any of the following questions: "Yes," organization or server by the organization in server to any of the following questions: "Yes," organization or provide are server and organization in the organization in server to any of the following questions: "Yes," organization and organization in server to any of the following questions: "Yes," organization organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 15? If "Yes," complete Schedule D, Part X X Did the organization is separate or consci | | | | Yes | No |
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| public office? If "Yes," complete Schedule C, Part I | 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
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| 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yos," complete Schedule D, Part III 8 8 Did the organization maintain collections of works of art, historical treasures, or other similar assetts? If "Yes," complete Schedule D, Part IV 9 9 Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or dobt negotiation services? If "Yes," complete Schedule D, Part IV 9 10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V. 11 Is the organization's answer to any of the following questions "Yes"? If so, complete Schedule D, Part VI, IVI, VII, VII, VII, VX, or X as applicable. 11 Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI. 12 Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. 13 Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII. 14 Did the organization saparate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48? If "Yes," complete Schedule D, Part X. 15 Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Part X. 16 Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, and progranization have aggregate revenues or expenses of more than \$10,000 from grantmaking, | 6 | Did the organization maintain any donor advised funds or any similar funds or accounts where donors have the right to | | | |
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| 10 Did the organization, directly or through a related organization, hold assets in term, permanent, or quasi-endowments? If "Yes," complete Schedule D, Part V. 11 Is the organization sanswer to any of the following questions "Yes."? If so, complete Schedule D, Parts VI, VII, VIII, VII | 9 | | | | 722 |
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| and program service activities outside the United States? If "Yes," complete Schedule F, Part I 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization or entity located outside the United States? If "Yes," complete Schedule F, Part II 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 12 and 8a? If "Yes," complete Schedule G, Part II 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20 X | 14a | Did the organization maintain an office, employees, or agents outside of the United States? | 14a | | X |
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| or entity located outside the United States? If "Yes," complete Schedule F, Part II 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20 X | | and program service activities outside the United States? If "Yes," complete Schedule F, Part I | 14b | X | |
| Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals located outside the United States? If "Yes," complete Schedule F, Part III 16 X 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20 X | 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization | | | |
| located outside the United States? If "Yes," complete Schedule F, Part III Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20 X | | or entity located outside the United States? If "Yes," complete Schedule F, Part II | 15 | | X |
| 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II 18 X 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20 X | 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals | | | |
| column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20 X | | located outside the United States? If "Yes," complete Schedule F, Part III | 16 | | X |
| Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20 X | 17 | | | | |
| 1c and 8a? If "Yes," complete Schedule G, Part II Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20 X | | | 17 | | X |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III 20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20 X | 18 | | | | |
| complete Schedule G, Part III 19 X 20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H 20 X | | | 18 | X | |
| 20 Did the organization operate one or more hospitals? If "Yes," complete Schedule H | 19 | | | | |
| | | | 19 | X | - 100 |
| Form 990 (2000) | 20 | Did the organization operate one or more hospitals? If "Yes," complete Schedule H | | 000 | |

Form **990** (2009)

09510511 130157 BABSON

| | | | Yes | No |
|-----|---|-----|-----|----------|
| 21 | Did the organization report more than \$5,000 of grants and other assistance to governments and organizations in the | | | 110 |
| | United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | Х |
| 22 | Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX, | | | |
| | column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | X | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25 | 24a | X | |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | X |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | X |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | Х |
| 25a | Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a | | | |
| | disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified | | | |
| | person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor, or a grant selection committee member, or to a person related to such an individual? If "Yes," complete | | | |
| | Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties, (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | _X_ |
| b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | X | |
| С | An entity of which a current or former officer, director, trustee, or key employee of the organization (or a family member) was | | | |
| | an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | X | |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | _X_ |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | - | _X_ |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | 7.7 |
| | Schedule N, Part II | 32 | | <u>X</u> |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | 37 |
| 0.4 | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | - | <u>X</u> |
| 34 | Was the organization related to any tax-exempt or taxable entity? | | v | |
| 25 | If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1 | 34 | X | |
| 35 | Is any related organization a controlled entity within the meaning of section 512(b)(13)? | 0.5 | | v |
| 36 | If "Yes," complete Schedule R, Part V, line 2 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | 35 | - | <u> </u> |
| JU | | 20 | | v |
| 37 | If "Yes," complete Schedule R, Part V, line 2 Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 36 | | <u>X</u> |
| J1 | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | X |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19? | 31 | | -21 |
| JU | Note. All Form 990 filers are required to complete Schedule O. | 38 | x | |
| | | -00 | -44 | |

BABSON COLLEGE 04-2103544 Statements Regarding Other IRS Filings and Tax Compliance Part V Yes No 1a Enter the number reported in Box 3 of Form 1096, Annual Summary and Transmittal of 349 U.S. Information Returns. Enter -0- if not applicable 1a **b** Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? X 1c 2a Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, 2108 filed for the calendar year ending with or within the year covered by this return 2a b If at least one is reported on line 2a, did the organization file all required federal employment tax returns? 2b X Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file this return. (see instructions) 3a Did the organization have unrelated business gross income of \$1,000 or more during the year covered by this return? Х 3a **b** If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O X 3b 4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a X financial account in a foreign country (such as a bank account, securities account, or other financial account)? 4a **b** If "Yes," enter the name of the foreign country: See the instructions for exceptions and filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial Accounts. 5a Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? 5a b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? 5b If "Yes," to line 5a or 5b, did the organization file Form 8886-T, Disclosure by Tax-Exempt Entity Regarding Prohibited Tax Shelter Transaction? 5c 6a Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit X any contributions that were not tax deductible? 6a b If "Yes." did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? 6b Organizations that may receive deductible contributions under section 170(c). a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? X 7a X b If "Yes," did the organization notify the donor of the value of the goods or services provided? 7b c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required X to file Form 8282? 7c d If "Yes," indicate the number of Forms 8282 filed during the year 7d e Did the organization, during the year, receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? 7e X Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? 7f f For all contributions of qualified intellectual property, did the organization file Form 8899 as required? 7g h For contributions of cars, boats, airplanes, and other vehicles, did the organization file a Form 1098-C as required? 7h Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Did the supporting organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at any time during the year? 8 9 Sponsoring organizations maintaining donor advised funds. Did the organization make any taxable distributions under section 4966? 9a **b** Did the organization make a distribution to a donor, donor advisor, or related person? 9b 10 Section 501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on Part VIII, line 12 10a **b** Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities Section 501(c)(12) organizations. Enter:

Form 990 (2009)

12a

11a

11b

a Gross income from members or shareholders

amounts due or received from them.)

12a Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?

b Gross income from other sources (Do not net amounts due or paid to other sources against

b If "Yes," enter the amount of tax-exempt interest received or accrued during the year

Form 990 (2009) BABSON COLLEGE 04-2103544 Page
Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| Se | ction A. Governing Body and Management | | | | | | |
|-----|--|---------|-----------------|------------|--------|-------|----------|
| | | E a | a) | 40 | | Yes | No |
| 1a | 9 9 11 11 11 11 11 11 11 11 11 11 11 11 | _1a | | 48 | | | |
| - E | | | | 44 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship | | - | | | | 201 |
| | officer, director, trustee, or key employee? | | | | 2 | | _X_ |
| 3 | Did the organization delegate control over management duties customarily performed by or under the | | | | | | |
| | of officers, directors or trustees, or key employees to a management company or other person? | | | | 3 | | X |
| 4 | Did the organization make any significant changes to its organizational documents since the prior Fo | | | | 4 | | X |
| 5 | Did the organization become aware during the year of a material diversion of the organization's asse | | | | 5 | | X |
| 6 | Does the organization have members or stockholders? | | | ******* | 6 | | X |
| 7a | | | | | = | | |
| | governing body? | ****** | | | 7a | | X |
| b | | | | | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken | durin | ig the year | | | | |
| | by the following: | | | | | | |
| а | | | | | 8a | X | |
| b | 7 | | | | 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be real | | | | | | |
| _ | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | | | | 9 | | X |
| sec | ction B. Policies (This Section B requests information about policies not required by the Internal R | eveni | ue Code.) | | | | |
| | | | | ſ | | Yes | No |
| | Does the organization have local chapters, branches, or affiliates? | | | | 10a | | <u>X</u> |
| b | If "Yes," does the organization have written policies and procedures governing the activities of such | | | | | | |
| | and branches to ensure their operations are consistent with those of the organization? | | | | 10b | | |
| 11 | Has the organization provided a copy of this Form 990 to all members of its governing body before f | iling t | he form? | | 11 | | _X_ |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | | | | |
| | Does the organization have a written conflict of interest policy? If "No," go to line 13 | | | | 12a | X | |
| b | Are officers, directors or trustees, and key employees required to disclose annually interests that couto conflicts? | _ | | .0000000 | 12b | x | |
| С | Does the organization regularly and consistently monitor and enforce compliance with the policy? If | | | | | | |
| | in Schedule O how this is done | | | | 12c | X | |
| 13 | Does the organization have a written whistleblower policy? | | | | 13 | Х | |
| 14 | Does the organization have a written document retention and destruction policy? | | | | 14 | х | |
| 15 | Did the process for determining compensation of the following persons include a review and approve | | | | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | • | | - 1 | | |
| а | The organization's CEO, Executive Director, or top management official | | | | 15a | х | |
| | Other officers or key employees of the organization | | | 0000000000 | 15b | Х | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O. (See instructions.) | | | | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arranger | ment | with a | | | | |
| | taxable entity during the year? | | | | 16a | | X |
| b | If "Yes," has the organization adopted a written policy or procedure requiring the organization to eva | | | on | | | |
| | in joint venture arrangements under applicable federal tax law, and taken steps to safeguard the organization | aniza | tion's | | | | |
| | exempt status with respect to such arrangements? | | ************* | | 16b | | |
| Sec | tion C. Disclosure | | | | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed ▶MA | | | | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-1 | (501 | (c)(3)s only) a | vailable f | or | | |
| | public inspection. Indicate how you make these available. Check all that apply. | | | | | | |
| | Own website Another's website X Upon request | | | | | | |
| 19 | Describe in Schedule O whether (and if so, how), the organization makes its governing documents, c | onflic | t of interest p | olicy, an | d fina | ncial | |
| | statements available to the public. | | | - | | | |
| 20 | State the name, physical address, and telephone number of the person who possesses the books at | nd red | cords of the o | rganizati | on: 🕨 | | |
| | RICHARD BOWMAN - 781.239.5298 | | | | | | |
| | | 024 | 157-030 | 1 | | | |
| | | | | | | | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year. Use Schedule J-2 if additional space is needed.

- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) Name and Title | (B) Average hours | (c | | Pos | | ı app | ly) | (D) Reportable compensation | (E) Reportable compensation | (F) Estimated amount of |
|---------------------------------|-------------------------|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|--|--|---|
| | per week | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| MICHAEL J. ANGELAKIS TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0. |
| KELLY A. AYOTTE TRUSTEE | 1.20 | х | | | | | | 0. | 0. | 0. |
| THE HONOR. CRAIG BENSON TRUSTEE | 1.20 | х | | | | | | 0. | 0. | 0. |
| WILLIAM G. BURRILL TRUSTEE | 1.20 | х | | | | | | 0. | 0. | 0. |
| WILLIAM D. BYGRAVE TRUSTEE | 1.20 | х | | | | | | 36,412. | 0. | 0. |
| JOSEPH P. CAMPANELLI TRUSTEE | 1.20 | х | | | | | | 0. | 0. | 0. |
| KAREN K. CHANDOR TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0. |
| ANTHONY R. CHIASSON TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0. |
| PAUL W. CHISHOLM TRUSTEE | 1.20 | х | | | | | | 0. | 0. | 0. |
| THEODORE A CLARK TRUSTEE | 1.20 | х | | | | | | 0. | 0. | 0. |
| STEPHEN D. CUTLER TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0 . |
| TIMOTHY A. DEMELLO TRUSTEE | 1.20 | х | | | | | | 0. | 0. | 0. |
| GARY T. DICAMILLO TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0. |
| FRANK M. FISCHER TRUSTEE | 1.20 | х | | | | | | 0. | 0. | 0. |
| STEVEN A. GAKLIS TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0. |
| THOMAS F. GILBANE, JR. TRUSTEE | 1.20 | х | | | | | | 0. | 0. | 0. |
| GLORIA M. GUTIERREZ TRUSTEE | 1.20 | х | | | | | | 0 . | 0. | 0 . |

932007 02-04-10

| Part VII Section A. Officers, Directors, Tru (A) | (B) | T | ,,,,, | (C) | | | | (D) | | (E) | (F) |
|--|------------------|--------------------------------|-----------------------|---------|--------------|------------------------------|--------|--|------|--|---|
| Name and title | Average hours | (cl | | Pos | itior | n app | ly) | Reportable compensation | | Reportable compensation | Estimated amount of |
| | per week | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organizati (W-2/1099-N | | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| MUHAMMAD H. HABIB TRUSTEE | 1.20 | х | | | | | | | 0. | 0. | 0 |
| DR. MYRA M. HART TRUSTEE | 1.20 | x | | | | | | | 0. | 0. | 0 |
| BRUCE T. HERRING TRUSTEE | 1.20 | х | | | | | | | 0. | 0. | 0 |
| N. LYLE HOWLAND TRUSTEE | 1.20 | х | | | | | | | 0. | 0. | 0 |
| ESTEFANO E. ISAIAS, SR. TRUSTEE | 1.20 | х | | | | | | | 0. | 0. | 0 |
| ERIC G. JOHNSON TRUSTEE | 1.20 | х | | | | | | | 0. | 0. | 0 |
| KATHRYN D. KARLIC TRUSTEE | 1.20 | x | | | | | | | 0. | 0. | 0 |
| FRED S.C. KIANG PRUSTEE | 1.20 | x | | | | | | | 0. | 0. | 0 |
| CARLETON F. KILMER | 1.20 | x | | | | | | | 0. | 0. | 0 |
| KAY KOPLOVITZ TRUSTEE | 1.20 | х | | | | | | | 0. | 0. | 0 |
| 1b Total | | | | 000000 | 0000 | • | | 5,872, | 773. | 0. | 679,636 |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 in reportable compensation from the organization

1

| | | _ | 103 | 140 |
|---|--|---|-----|-----|
| 3 | Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on | | | |
| | line 1a? If "Yes," complete Schedule J for such individual | 3 | X | |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization | | | |
| | and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual | 4 | X | |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization for services rendered to | | | |
| | the organization? If "Yes," complete Schedule J for such person | 5 | | X |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization.

| (A) Name and business address | (B) Description of services | (C) Compensation |
|--|-----------------------------------|---------------------------------------|
| BIGBAD, INC., 321 SUMMER STREET, 8TH FL., | WEBSITE | |
| BOSTON, MA 02210 | IMPLEMENTATION | 580,590. |
| ZONE MECHANICAL, INC. | | |
| 160 BEAR HILL ROAD, WALTHAM, MA 02451 | HAVC | 495,430. |
| CAFCO CONSTRUCTION MANAGEMENT, INC. | | |
| 77 CHARLES STREET SOUTH, BOSTON, MA 02116 | GENERAL CONTRACTOR | 349,377. |
| BIGELOW & FLEMING, LLC | | · · · · · · · · · · · · · · · · · · · |
| 14 NORFOLK AVENUE, EASTON, MA 02375 | CONSTRUCTION | 319,833. |
| PRICEWATERHOUSECOOPERS, LLP | | |
| P O BOX 7247-8001, PHILADELPHIA, PA 01917 | EXTERNAL AUDITOR | 205,847. |
| Total number of independent contractors (including but not limited to those list \$100,000 in compensation from the organization | red above) who received more than | |
| CEE COURDING T 2 FOR DARM MIT CECUTON | A CONTENTIALITY ON | E 000 (2000) |

SEE SCHEDULE J-2 FOR PART VII, SECTION A CONTINUATION

| art | | (2009) BABSO II Statement of Rever | | |) del | | | 04-2103 | 544 Page |
|---------------------------|----------|---|------------------|-------|---------------|-----------------------|--|---|--|
| | | | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded fron tax under sections 512 513, or 514 |
| 2 | 1 a | Federated campaigns | 1 | а | | | | | |
| 3 | b | Membership dues | 1 | b | | | | | |
| Ē | С | Fundraising events | 1 | С | 58,879. | | | | |
| 5 | d | Related organizations | | d | | | | | |
| | е | Government grants (contribution | ons) 1 | e 1, | 261,178. | | | | |
| 5 | f | All other contributions, gifts, grant | | | | | | | |
| | | similar amounts not included abov | /e <u>1</u> | f 7, | 391,893. | | | - | |
| and other similar amounts | g | Noncash contributions included in lines | 1a-1f: \$ | | 848,824. | | | | |
| ō | h | Total. Add lines 1a-1f | | | , <u> </u> | 8,711,950. | | | |
| | | | | | Business Code | | | | |
| 1 | 2 a | TUITION & FEES | | | | 122907286. | | | |
| ١ | b | ROOM & BOARD | | | 900099 | 20132258. | | | |
| 5 | С | ED/NON-ED PROG. | | | 900099 | 19109605. | 19109605. | | |
| 2 | | OTHER ED PROG/A | | | 713990 | 706,387. | | 706,387. | |
| | | OTHER ED PROG/A | | | 721000 | 113,052. | | 113,052. | |
| | | All other program service rever | | | | 1.600.605.00 | | | |
| _ | | Total. Add lines 2a-2f | | | | 162968588. | | | |
| 3 | 3 | Investment income (including of | | | | 1 055 205 | | 5. | 1055300 |
| ١. | | other similar amounts) | | | | 1,955,395. -2,050. | | 5. | 1955390 -2,050 |
| 1 | 4 - | | | | 560 | -2,030. | | | -2,030 |
| ١ ' | 5 | Royalties | New Life of Land | 4.4-1 | | | | | |
| ١, | | Gross Rents | (i) Rea 12001 | | (ii) Personal | | | | |
| ١, | 6 a b | Less: rental expenses | 12001 | 50. | | | | | |
| | | | 12001 | 3.8 | | | | | |
| | | | | | | 1,200,138. | | | 1200138 |
| ٦ | _ | Gross amount from sales of | (i) Secur | | (ii) Other | 1,100,100. | | | |
| ' | _ | 1 | 36301 | | | | | | |
| | b | Less: cost or other basis | | | | | | | |
| | | and sales expenses | 34741 | 365 | | | | | |
| | С | Gain or (loss) | | | | | | | |
| | | Net gain or (loss) | | | | 1,560,323. | | | 1560323 |
| 8 | 3 a | Gross income from fundraising | events (n | ot | | | | | |
| | | including \$ 58,8 | 79 of | | | | | | |
| | | contributions reported on line 1 | | | | | | | |
| | | Part IV, line 18 | | | | | | | |
| | | Less: direct expenses | | | 54,413. | | | | |
| | C | Net income or (loss) from fundr | aising eve | ents | > | -15,313. | | | -15,313 |
| 9 | a | Gross income from gaming act | | | | | | | |
| | | Part IV, line 19 | | | | | | | |
| | | Less: direct expenses | | 230. | 15,897. | | | | |
| | | Net income or (loss) from gamin | _ | es, | > | 5,541. | 5,541. | | |
| 10 | | Gross sales of inventory, less re | | | | | | | |
| | | and allowances | | | | | | | |
| | | Less: cost of goods sold | | | | | | | |
| _ | С | Net income or (loss) from sales | | | | | | | |
| | | Miscellaneous Revenue | | | Business Code | | | | |
| 11 | | | | | | | | | |
| | b | | | - | | | | | |
| | C | All other revenue | | | | | | | |
| | | All other revenue | | | | | | | |
| 12 | | Total. Add lines 11a-11d | | | | 176204570 | 162154600 | 010 444 | 1600100 |
| | | Total revenue. See instructions. | *********** | | | 176384572. | T07T24020. | отр,444. | 4030400 |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns.

| | All other organizations must com | | | | |
|----|---|-----------------------|------------------------------------|-------------------------------------|--------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to governments and | | | | |
| | organizations in the U.S. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to individuals in | | | | |
| | the U.S. See Part IV, line 22 | 27,117,868. | 27,117,868. | | |
| 3 | Grants and other assistance to governments, | | | | |
| | organizations, and individuals outside the U.S. | | | | |
| | See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 3,670,294. | 752,385. | 2,446,911. | 470,998 |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | 265,137. | | 47,719. | |
| 7 | Other salaries and wages | 63,176,798. | 55,073,061. | 5,813,000. | 2,290,737 |
| 8 | Pension plan contributions (include section 401(k) | | | 104 044 | 466 - 6 - |
| | and section 403(b) employer contributions) | 4,818,113. | | 481,811. | 192,725 |
| 9 | Other employee benefits | 8,986,923. | | 898,692. | 359,477 |
| 10 | Payroll taxes | 4,243,739. | 3,692,053. | 381,937. | 169,749 |
| 11 | Fees for services (non-employees): | | | | |
| а | Management | | | | |
| | Legal | 458,707. | | 458,707. | |
| С | Accounting | 272,330. | | 272,330. | |
| | Lobbying | | | | |
| е | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other | | | | 2020 100202 |
| 12 | Advertising and promotion | 2,911,665. | | 60,807. | 23,500 |
| 13 | Office expenses | 5,429,633. | | 916,578. | 203,150 |
| 14 | Information technology | 7,582,313. | 7,127,375. | 382,584. | 72,354. |
| 15 | Royalties | | | | |
| 16 | Occupancy | 6,521,935. | | 85,305. | 27,527 |
| 17 | Travel | 5,243,553. | 3,671,437. | 1,231,866. | 340,250 |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 1,281,482. | | 90,244. | 7,303 |
| 20 | Interest | 5,822,288. | 5,822,288. | | |
| 21 | Payments to affiliates | | 0.00= 4== | 440 700 | 22 52 5 |
| 22 | Depreciation, depletion, and amortization | 9,154,045. | 8,995,677. | 119,732. | 38,636 |
| 23 | Insurance | | | | |
| 24 | Other expenses. Itemize expenses not covered above. (Expenses grouped together and labeled miscellaneous may not exceed 5% of total expenses shown on line 25 below.) | | | | |
| а | FOOD & BEVERAGE SERVICE | 7,059,699. | 7,059,699. | | |
| b | PROFESSIONAL CONSULTING | 3,909,736. | | 962,272. | 30,933 |
| С | OTHER EXPENSES | 3,631,876. | | 582,624. | 1,407 |
| d | ROOM, CONF. & ADMIN. | 2,243,905. | 2,243,905. | | |
| е | PURCHASED SERVICES | 1,800,835. | 605,574. | 1,195,261. | |
| f | All other expenses | | | | |
| 5 | Total functional expenses. Add lines 1 through 24f | 175,602,874. | 154,945,748. | 16,428,380. | 4,228,746 |
| 26 | Joint costs. Check here if following | | | | |
| | SOP 98-2. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation | | | | |

| Pa | ırt X | Balance Sheet | | | | | |
|-----------------------------|-------|--|---------------|-----------------------|---------------------------------|------------|---------------------------|
| | | | | | (A) Beginning of year | | (B) End of year |
| | 1 | Cash - non-interest-bearing | a ga ga a a | | 42,758,445. | 1 | 43,585,373. |
| | 2 | Savings and temporary cash investments | | | | 2 | |
| | 3 | Pledges and grants receivable, net | 31,896,263. | 3 | 26,564,238. | | |
| | 4 | Accounts receivable, net | | 5,194,488. | 4 | 5,694,079 | |
| | 5 | Receivables from current and former officers, di | | | | | |
| | | employees, and highest compensated employee | plete Part II | | | | |
| | | of Schedule L | | | | 5 | |
| | 6 | Receivables from other disqualified persons (as | | | | | |
| | | 4958(f)(1)) and persons described in section 495 | 58(c)(3)(E | 3). Complete | | | |
| | | Part II of Schedule L | | | 6 | | |
| 2 | 7 | Notes and loans receivable, net | | 4,007,522. | 7 | 4,425,514. | |
| Assets | 8 | Inventories for sale or use | | | | 8 | |
| Ä | 9 | Prepaid expenses and deferred charges | | | 3,616,382. | 9 | 4,052,850. |
| | 10a | Land, buildings, and equipment: cost or other | | | | | |
| | | basis. Complete Part VI of Schedule D | 10a | 302,114,906. | | | |
| | b | | 10b | 171,093,857. | 136,361,408. | 10c | 131,021,049. |
| | 11 | Investments - publicly traded securities | 117,009,809. | 11 | 137,085,797. | | |
| | 12 | Investments - other securities. See Part IV, line 1 | | | 55,255,831. | 12 | 59,919,952. |
| | 13 | Investments - program-related. See Part IV, line | | 13 | | | |
| | 14 | Intangible assets | | 14 | | | |
| | 15 | Other assets. See Part IV, line 11 | | | 2,585,043. | 15 | 2,442,415. |
| | 16 | Total assets. Add lines 1 through 15 (must equa | | | 398,685,191. | 16 | 414,791,267. |
| | 17 | Accounts payable and accrued expenses | 14,041,217. | 17 | 14,527,978. | | |
| | 18 | Grants payable | | 18 | | | |
| | 19 | Deferred revenue | | | 12,021,396. | 19 | 12,013,385. |
| | 20 | Tax-exempt bond liabilities | | | 92,749,095. | 20 | 90,360,996. |
| () | 21 | Escrow or custodial account liability. Complete F | | | | 21 | |
| Liabilities | 22 | Payables to current and former officers, director | s, truste | es, key employees, | | | |
| abi | | highest compensated employees, and disqualified | ed perso | ons. Complete Part II | | | |
| | | of Schedule L | | | | 22 | |
| | 23 | Secured mortgages and notes payable to unrela | | | 29,175,000. | 23 | 28,610,000. |
| | 24 | Unsecured notes and loans payable to unrelated | d third p | arties | | 24 | |
| | 25 | Other liabilities. Complete Part X of Schedule D | 99-1 | | 15,829,380. | 25 | 19,197,708. |
| | 26 | Total liabilities. Add lines 17 through 25 | | | 163,816,088. | 26 | 164,710,067. |
| | | Organizations that follow SFAS 117, check he | ere 🕨 | X and complete | | | |
| S | | lines 27 through 29, and lines 33 and 34. | | | | | |
| Š | 27 | Unrestricted net assets | | | 91,503,125. | 27 | 97,707,481. |
| Sala | 28 | Temporarily restricted net assets | | | 52,335,951. | | 68,619,836. |
| d E | 29 | Permanently restricted net assets | 91,030,027. | 29 | 83,753,883. | | |
| ᆵ | | Organizations that do not follow SFAS 117, ch | neck he | re 🕨 🔲 and | | | |
| ō | | complete lines 30 through 34. | | | | | |
| ets | 30 | Capital stock or trust principal, or current funds | | | 30 | | |
| 188 | 31 | Paid-in or capital surplus, or land, building, or eq | uipmen | t fund | | 31 | |
| Net Assets or Fund Balances | 32 | Retained earnings, endowment, accumulated in | come, o | r other funds | | 32 | 1 |
| Z | 33 | Total net assets or fund balances | | | 234,869,103. | | 250,081,200. |
| | 34 | Total liabilities and net assets/fund balances | | | 398,685,191. | 34 | 414,791,267. |

| Pa | rt XI Financial Statements and Reporting | | | |
|----|--|------|-------|-------|
| | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | 2a | | X |
| b | Were the organization's financial statements audited by an independent accountant? | 2b | Х | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | 2c | Х | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O. | | | |
| d | If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issued on a | | | |
| | consolidated basis, separate basis, or both: | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit | | | |
| | Act and OMB Circular A-133? | 3a | Х | |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits. | 3b | X | |
| | | Form | 990 (| 2009) |

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

OMB No. 1545-0047

Open to Public Inspection

| Nar | ne of t | the organizat | ion | | | | | | | Employer ic | lentificati | on nu | mber |
|-----|-----------|-----------------|------------------------|---|-----------------|---------------|--------------------|---------------------|-------------|----------------------|--------------|---------|-------|
| | | | BABSON | COLLEGE | | | | | | | -2103 | 544 | |
| Pa | art I | Reason | for Public Cha | rity Status (All organi | zations mu | ist comple | te this par | t.) See ins | tructions | 3, | | | |
| The | organ | | | n because it is: (For lines | | | | | | " | | | |
| 1 | | A church, co | nvention of church | es, or association of chui | rches desc | ribed in se | ection 170 |)(b)(1)(A)(i) |). | | | | |
| 2 | X | A school des | scribed in section 1 | 1 70(b)(1)(A)(ii). (Attach So | chedule E.) | | | | | | | | |
| 3 | \Box | | | oital service organization | | | | | | | | | |
| 4 | ш | A medical re | search organizatior | operated in conjunction | with a hos | spital desc | ribed in se | ection 170 | (b)(1)(A) |)(iii). Enter th | e hospital | 's nan | ne, |
| | | city, and stat | | | | | | | | | | | |
| 5 | | An organizat | ion operated for the | e benefit of a college or u | niversity o | wned or or | perated by | a governi | mental u | ınit described | d in | | |
| | | section 170 | (b)(1)(A)(iv). (Comp | lete Part II.) | | | | | | | | | |
| 6 | Ш | A federal, sta | ate, or local governi | ment or governmental uni | it describe | d in sectio | n 170(b)(| 1)(A)(v). | | | | | |
| 7 | | An organizat | ion that normally re | ceives a substantial part | of its supp | ort from a | governme | ental unit c | or from tl | he general pu | ublic desc | ribed | in |
| | | section 170 | (b)(1)(A)(vi). (Comp | ete Part II.) | | | | | | | | | |
| 8 | | A community | trust described in | section 170(b)(1)(A)(vi). | (Complete | Part II.) | | | | | | | |
| 9 | | An organizat | ion that normally re | ceives: (1) more than 33 | 1/3% of its | support f | rom contri | ibutions, n | nembers | hip fees, and | gross red | ceipts | from |
| | | activities rela | ited to its exempt fo | unctions - subject to certa | ain excepti | ons, and (| 2) no more | than 33 1 | 1/3% of | its support fr | om gross | inves | tment |
| | | income and u | unrelated business | taxable income (less sec | tion 511 ta | x) from bu | sinesses a | acquired b | y the or | ganization af | ter June 3 | 0, 197 | 75. |
| | | See section | 509(a)(2). (Complet | te Part III.) | | | | | | | | | |
| 10 | | An organizati | ion organized and o | perated exclusively to te | st for publ | ic safety. S | See sectio | on 509(a)(4 | 4). | | | | |
| 11 | \square | An organizati | ion organized and o | perated exclusively for the | he benefit | of, to perfo | orm the fu | nctions of, | , or to ca | arry out the p | urposes c | f one | or |
| | | more publicly | / supported organiz | zations described in secti | ion 509(a)(| 1) or section | on 509(a)(2 | 2). See se c | ction 50 | 9(a)(3). Chec | k the box | that | |
| | | describes the | e type of supporting | organization and compl | lete lines 1 | 1e through | 11h. | | | | | | |
| | | a Type | I Ь∟ | Type II | с 📖 Тур | e III - Fund | tionally in | tegrated | | d | Type III - C |)ther | |
| е | Ш | By checking | this box, I certify th | at the organization is not | t controlled | directly o | r indirectly | by one o | r more d | isqualified pe | ersons oth | er tha | ın |
| | | foundation m | anagers and other | than one or more publicl | y supporte | ed organiza | tions des | cribed in s | ection 5 | 09(a)(1) or se | ection 509 | (a)(2). | |
| f | | If the organiz | ation received a wr | itten determination from | the IRS tha | at it is a Ty | pe I, Type | II, or Type | e III | | | | |
| | | supporting of | rganization, check | this box | | ijij | | | .3232 | | | E | |
| g | | Since August | t 17, 2006, has the | organization accepted ar | ny gift or c | ontribution | from any | of the follo | owing pe | ersons? | | | , |
| | | (i) A perso | n who directly or in | directly controls, either a | lone or tog | ether with | persons o | described i | in (ii) and | d (iii) below, | , | Yes | No |
| | | the gove | erning body of the | supported organization? | | | . 98 | | | | 11g(i) | | |
| | | (ii) A family | member of a perso | on described in (i) above? |) | | | | | | 11g(ii) | | |
| | | (iii) A 35% d | controlled entity of | a person described in (i) | or (ii) above | e? | | | | | 11g(iii) | | |
| h | | Provide the fo | ollowing information | about the supported or | ganization | (s). | | | | | | | |
| | | | | | | | | | | | | | |
| (i) | Name | of supported | (ii) EIN | (iii) Type of | (iv) Is the c | organization | (v) Did you | u notify the | (vi) | Is the | (vii) Am | ount c | f |
| (-) | | nization | | organization (described on lines 1-9 | in col. (i) lis | sted in your | organizat | ion in col. | I(i) organ | nized in the I | sup | | |
| | | | | above or IRC section | governing | document? | (i) of you | r support? | U | I.S.? | | | |
| | | | | (see instructions)) | Yes | No | Yes | No | Yes | No | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
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| ota | 1 | | | | | | | | | | | | |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2009

| | nedule A (Form 990 or 990-EZ) 2009 | O | . December of the | Castiana 470 | V/L\/4\//A\/:-\ == | 4 470/L\/4\/A\/ | Page 2 |
|---------|--|---------------------|------------------------|----------------------|---------------------------------|-----------------|-----------|
| P | art II Support Schedule for | - | | |)(b)(1)(A)(IV) an | α 1/υ(Β)(1)(Α)(| VI) |
| <u></u> | (Complete only if you checke | a the box on line a | 5, 7, or 8 of Part I.) | | | | |
| | ction A. Public Support | | T " | 4 1 2007 | 1 0000 | 4 3 0000 | (0 T) . |
| | lendar year (or fiscal year beginning in) | (a) 2005 | (b) 2006 | (c) 2007 | (d) 2008 | (e) 2009 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| _ | include any "unusual grants.") | | | | | | |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | 1 | | | | | |
| | the organization without charge | | | | | | |
| 4 | | | | | | | |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | 2 | |
| | column (f) | | | | | | |
| | Public support. Subtract line 5 from line 4. ction B. Total Support | | | | | | |
| - | | 1-1 000E | /L\ 0000 | (*) 0007 | (d) 2008 | (=) 2000 | // Total |
| | endar year (or fiscal year beginning in) | (a) 2005 | (b) 2006 | (c) 2007 | (a) 2006 | (e) 2009 | (f) Total |
| | Amounts from line 4 | | | | 1 | | |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | | | | | | |
| _ | and income from similar sources | | | | | | |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| 40 | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | | | | | | |
| 44 | assets (Explain in Part IV.) Total support. Add lines 7 through 10 | | | | | | |
| | Gross receipts from related activities, | ata (aga inatruati | 000) | | | 12 | |
| | First five years. If the Form 990 is for | | | rd fourth or fifth t | | | |
| 13 | | | | | | | |
| Se | organization, check this box and stor ction C. Computation of Publ | ic Support Pe | rcentage | | ******************************* | | |
| _ | Public support percentage for 2009 (| | | column (f)) | | 14 | % |
| | Public support percentage from 2008 | | | | | 15 | % |
| | a 33 1/3% support test - 2009. If the o | | | | | | |
| 101 | stop here. The organization qualifies | | | | | | |
| | 33 1/3% support test - 2008. If the o | | | | | | |
| | and stop here. The organization qual | | | | | | |
| 17- | 10% -facts-and-circumstances tes | | | | | | |
| 1/6 | and if the organization meets the "fac | | | | | | |
| | meets the "facts-and-circumstances" | | | | | | |
| h | 10% -facts-and-circumstances tes | | | | | | |
| | more, and if the organization meets the | | | | | | |
| | organization meets the "facts-and-circ | | | | | | |
| | January and the following of the control of the con | | | | , , , , , , , , , , , , | | 1550 |

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions Schedule A (Form 990 or 990-EZ) 2009

| | age 3 |
|---|--|
| Calendar year (or fiscal year beginning in) 1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose 3 Gross receipts from activities that are not an unrelated trade or business under section 513 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf 5 The value of services or facilities furnished by a governmental unit to the organization without charge 6 Total. Add lines 1 through 5 7a Amounts included on lines 1, 2, and 3 received from disqualified persons bused from other than disqualified persons that exceed the greater of \$5,000 or 1% of the same of the same of the land of the same of the same of the land of the land of the same of the land of the lan | i Pari I.) |
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| 9 Amounts from line 6 | al |
| and income from similar sources | |
| b Unrelated business taxable income (less section 511 taxes) from businesses | |
| acquired after June 30, 1975 c Add lines 10a and 10b | |
| 11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | |
| 12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part IV.) 13 Total support (Add lines 9, 10c, 11, and 12.) | |
| 14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, | |
| check this box and stop here Section C. Computation of Public Support Percentage | <u>- </u> |
| 15 Public support percentage for 2009 (line 8, column (f) divided by line 13, column (f)) | % |
| 16 Public support percentage from 2008 Schedule A, Part III, line 15 | % |
| 17 Investment income percentage for 2009 (line 10c, column (f) divided by line 13, column (f)) | % |
| 18 Investment income percentage for 2008 (line 10c, coldinit (i) divided by line 13, coldinit (ii) 18 | |
| 19a 33 1/3% support tests - 2009. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not | |
| more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization b 33 1/3% support tests - 2008. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and | |
| line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions Schedule A (Form 990 or 990-EZ) | 7) 2000 |

SCHEDULE C

(Form 990 or 990-EZ)

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

2009

Department of the Treasury Internal Revenue Service **No.** 11.40 1.00 1.00 1.00

Complete if the organization is described below.
 Attach to Form 990 or Form 990-EZ.

See separate instructions.

Open to Public Inspection

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," to Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," to Form 990, Part IV, line 5 (Proxy Tax), then

| | Section 501(c)(4), (5), or (6) organiza | tions: Complete Part III. | | | |
|-----|--|--------------------------------------|-------------------------|---|---|
| Nan | ne of organization | | | Emp | loyer identification number |
| | BABSON | COLLEGE | | | 04-2103544 |
| Pa | art I-A Complete if the org | ganization is exempt unde | er section 501(c) | or is a section 527 o | rganization. |
| 2 | Provide a description of the organize Political expenditures Volunteer hours | | | > \$ | |
| Pa | art I-B Complete if the org | ganization is exempt unde | er section 501(c)(| (3). | |
| 1 | Enter the amount of any excise tax | incurred by the organization under | er section 4955 | | |
| 2 | Enter the amount of any excise tax | incurred by organization manage | rs under section 4955 | | |
| 4a | If the organization incurred a section Was a correction made? If "Yes," describe in Part IV. | | | | Yes No |
| Pa | art I-C Complete if the org | ganization is exempt unde | er section 501(c), | except section 501 | (c)(3). |
| 1 | Enter the amount directly expended | d by the filing organization for sec | tion 527 exempt funct | ion activities > \$ | |
| 2 | Enter the amount of the filing organ | | - | | |
| | exempt function activities | | | | |
| 3 | Total exempt function expenditures | | | | |
| | line 17b | | | > \$ | |
| | Did the filing organization file Form | | | | |
| 5 | Enter the names, addresses and er | | | | |
| | For each organization listed, enter t | | | | |
| | that were promptly and directly delicated (PAC). If additional space is needed | | nization, such as a sep | parate segregated fund or | a political action committee |
| | | | | T | T |
| | (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0 | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter ·0 |
| | | | | | |
| | | | | | |
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932041 02-04-10

LHA

For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2009

Schedule C (Form 990 or 990-EZ) 2009

f Grassroots lobbying expenditures

Schedule C (Form 990 or 990-EZ) 2009 BABSON COLLEGE 04-210354 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| | (a | 1) | (b) |) |
|--|-----------------------------|--|------------|-----|
| | Yes | No | Amo | unt |
| During the year, did the filing organization attempt to influence foreign, national, state or | | | | |
| local legislation, including any attempt to influence public opinion on a legislative matter | | | | |
| or referendum, through the use of: | | | | |
| a Volunteers? | | х | | |
| Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? | | Х | | |
| Media advertisements? | | Х | | |
| Mailings to members, legislators, or the public? | | Х | | |
| Publications, or published or broadcast statements? | | Х | | |
| Grants to other organizations for lobbying purposes? | | Х | | |
| Direct contact with legislators, their staffs, government officials, or a legislative body? | | Х | | |
| Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | Х | | |
| Other activities? If "Yes," describe in Part IV | Х | | | |
| Total. Add lines 1c through 1i | | | | |
| Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | Х | | |
| If "Yes," enter the amount of any tax incurred under section 4912 | | | | |
| If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | |
| rt III-A Complete if the organization is exempt under section 501(c)(4), secti | on 501(c) | 5), or sec | tion | |
| 501(c)(6). | | | | |
| | | | Yes | |
| Were substantially all (90% or more) dues received nondeductible by members? | | 1 | | |
| | | | | _ |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | 2 | | |
| Did the organization make only in-house lobbying expenditures of \$2,000 or less? Did the organization agree to carryover lobbying and political expenditures from the prior year? III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Part III-A, lines 1 | on 501(c)(| (5), or sec | | |
| Did the organization agree to carryover lobbying and political expenditures from the prior year? t III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Pa "Yes." | on 501(c)(rt III-A, lir | 3 (5), or sec ne 3 is an | | |
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| Till-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Paryes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the except the organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) It IV Supplemental Information Delete this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and additional information. RT II-B, LINE 1(I), OTHER LOBBYING ACTIVITIES: | cal Cess Colitical | 3 (5), or secone 3 is and 1 (2a (2b (2c (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 | complete t | |
| Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditures of nondeductible lobbying and the amount on line 2c exceeds the amount on line 3, what portion of the expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) Taxable amount of lobbying and political expenditures (see instructions) Supplemental Information TI-B, LINE 1(I), OTHER LOBBYING ACTIVITIES: | cal Cess Colitical | 3 (5), or secone 3 is and 1 (2a (2b (2c (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 | complete t | |
| Did the organization agree to carryover lobbying and political expenditures from the prior year? **III-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Partyes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exceeds the organization agree to carryover to the reasonable estimate of nondeductible lobbying and expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) It IV Supplemental Information Detect this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and additional information. ET II-B, LINE 1(I), OTHER LOBBYING ACTIVITIES: CORGANIZATION PAYS MEMBERSHIP DUES TO MEMBER ORGANIZATION PAYS MEMBERSHIP DUES TO | cal Cess Colitical | 3 (5), or secone 3 is and 1 (2a (2b (2c (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 | complete t | |
| Did the organization agree to carryover lobbying and political expenditures from the prior year? **III-B** Complete if the organization is exempt under section 501(c)(4), section 501(c)(6) if BOTH Part III-A, lines 1 and 2 are answered "No" OR if Paryes." Dues, assessments and similar amounts from members Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). Current year Carryover from last year Total Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues of include amount on line 2 cexceeds the amount on line 3, what portion of the expenditure were sent and the amount on line 2 cexceeds the amount on line 3, what portion of the expenditure next year? Taxable amount of lobbying and political expenditures (see instructions) It IV Supplemental Information Detect this part to provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; and additional information. CT II-B, LINE 1(I), OTHER LOBBYING ACTIVITIES: | cal Cess Colitical | 3 (5), or secone 3 is and 1 (2a (2b (2c (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 (3 | complete t | |

Schedule D

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990,
Part IV, line 6, 7, 8, 9, 10, 11, or 12.

➤ Attach to Form 990. ➤ See separate instructions.

2009
Open to Public Inspection

Name of the organization

Employer identification number

| | BABSON COLLEGE | 04-2103544 |
|-----|--|---|
| Pa | rt I Organizations Maintaining Donor Advised Funds or Other Similar Funds or A | Accounts. Complete if the |
| | organization answered "Yes" to Form 990, Part IV, line 6. | |
| | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | |
| 2 | Aggregate contributions to (during year) | |
| 3 | Aggregate grants from (during year) | |
| 4 | Aggregate value at end of year | |
| 5 | Did the organization inform all donors and donor advisors in writing that the assets held in donor advised fun | nds |
| | are the organization's property, subject to the organization's exclusive legal control? | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used or | only |
| | for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose confer | rring |
| | impermissible private benefit? | Yes No |
| Pa | rt II Conservation Easements. Complete if the organization answered "Yes" to Form 990, Part IV, | line 7. |
| 1 | Purpose(s) of conservation easements held by the organization (check all that apply). | |
| | Preservation of land for public use (e.g., recreation or pleasure) | lly important land area |
| | Protection of natural habitat Preservation of a certified hi | istoric structure |
| | Preservation of open space | |
| 2 | Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a co | onservation easement on the last |
| | day of the tax year, | |
| | | Held at the End of the Tax Year |
| а | Total number of conservation easements | 2a |
| b | Total acreage restricted by conservation easements | 2b |
| С | Number of conservation easements on a certified historic structure included in (a) | 2c |
| d | Number of conservation easements included in (c) acquired after 8/17/06 | 2d |
| 3 | Number of conservation easements modified, transferred, released, extinguished, or terminated by the organ | nization during the tax |
| | year | |
| 4 | Number of states where property subject to conservation easement is located | |
| 5 | Does the organization have a written policy regarding the periodic monitoring, inspection, handling of | |
| _ | violations, and enforcement of the conservation easements it holds? | |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, and enforcing conservation easements during t | |
| 7 | Amount of expenses incurred in monitoring, inspecting, and enforcing conservation easements during the year | |
| 8 | Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(E | |
| _ | and section 170(h)(4)(B)(ii)? | |
| 9 | In Part XIV, describe how the organization reports conservation easements in its revenue and expense statel | |
| | include, if applicable, the text of the footnote to the organization's financial statements that describes the organization assembles. | ganization's accounting for |
| Par | conservation easements. t III Organizations Maintaining Collections of Art, Historical Treasures, or Other | Similar Assets. |
| | Complete if the organization answered "Yes" to Form 990, Part IV, line 8. | |
| | | |
| 1a | If the organization elected, as permitted under SFAS 116, not to report in its revenue statement and balance | sheet works of art, historical |
| - | treasures, or other similar assets held for public exhibition, education, or research in furtherance of public se | |
| | the footnote to its financial statements that describes these items. | , , |
| b | If the organization elected, as permitted under SFAS 116, to report in its revenue statement and balance she | eet works of art. historical treasures. |
| | or other similar assets held for public exhibition, education, or research in furtherance of public service, provi | |
| | these items: | 3 |
| | (i) Revenues included in Form 990, Part VIII, line 1 | > \$ |
| | (ii) Assets included in Form 990, Part X | |
| 2 | If the organization received or held works of art, historical treasures, or other similar assets for financial gain, | |
| | the following amounts required to be reported under SFAS 116 relating to these items: | • |
| а | Revenues included in Form 990, Part VIII, line 1 | . • \$ |
| | Assets included in Form 990, Part X | |
| | | |

Schedule D (Form 990) 2009

| Pa | rt III Organizations Maintaining (| Collections of A | rt, His | torical Tr | easures, | or Oth | er Siı | nilar A | ssets (c | ontinu | ed) |
|-------|---|----------------------|------------|----------------|---------------------|------------|---|-------------|-------------|-------------|----------|
| 3 | Using the organization's acquisition, access | ion, and other recor | ds, chec | k any of the | following th | at are a s | significa | ant use o | f its colle | ction it | ems |
| | (check all that apply): | | | | | | | | | | |
| а | Public exhibition | | d 🔲 | Loan or exc | hange progi | rams | | | | | |
| b | Scholarly research | | e 🗌 | Other | | | | | | | |
| c | Preservation for future generations | | | | | | | | | | |
| 4 | Provide a description of the organization's c | ollections and expla | in how t | hey further t | he organizat | ion's exe | empt p | urpose in | Part XIV | | |
| 5 | During the year, did the organization solicit | or receive donations | of art, h | istorical trea | sures, or oth | ner simila | ar asset | ts | | | |
| | to be sold to raise funds rather than to be m | aintained as part of | the orga | anization's co | ollection? | ******** | X 1 2 2 2 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 | ********* | Ye | s [| No |
| Pa | rt IV Escrow and Custodial Arran | gements. Comp | lete if or | ganization ar | nswered "Ye | s" to Fo | rm 990 | , Part IV, | line 9, or | | |
| | reported an amount on Form 990, Pa | rt X, line 21. | | | | | | | | | |
| 1a | Is the organization an agent, trustee, custod | ian or other interme | diary for | contribution | ns or other a | ssets no | t includ | led | | | |
| | on Form 990, Part X? | | | | | | | | . 🔲 Ye | s [| No |
| b | If "Yes," explain the arrangement in Part XIV | | | | | | | | | | |
| | | | | | | | | | Ame | ount | |
| С | Beginning balance | | | | | | 1 | С | | | |
| d | Additions during the year | | | | | | | d | | | |
| е | Distributions during the year | | | | | | | е | | | |
| f | Ending balance | | | | | | | lf | | | |
| - | Did the organization include an amount on F | | | | | | | | Ye | s [| No |
| | If "Yes," explain the arrangement in Part XIV | | 111 | | | | | | 10 0 | 133 | |
| - | rt V Endowment Funds. Complete | | nswered | "Yes" to Fo | rm 990, Par | t IV, line | 10. | | | | |
| | | (a) Current year | 7 | Prior year | (c) Two year | | | ree years b | ack (e) | our yea | irs back |
| 1a | Beginning of year balance | 171024282. | | | 1.7 | | - | | 1 | | |
| b | Contributions | 13840252. | + | | | | | | | | |
| c | Net investment earnings, gains, and losses | 20723572. | | | | | | | | | |
| d | Grants or scholarships | -1907729. | - | | | | | | | | |
| e | Other expenditures for facilities | | 1 | | | | | | | | |
| Ū | and programs | -6674628. | 84 | 09675. | | | | | | | |
| f | Administrative expenses | | | | | | | | | | - |
| g | End of year balance | 197005749. | 1710 | 24282. | | | | | | | |
| 2 | Provide the estimated percentage of the year | | | | | | | | | | |
| a | Board designated or quasi-endowment | 40.00 | % % | | | | | | | | |
| b | Permanent endowment 60.00 | % | | | | | | | | | |
| C | | | | | | | | | | | |
| _ | Are there endowment funds not in the posse | , , | ation th | at are held a | nd administ | ered for t | the ora | anization | | | |
| 3a | | ssion of the organiz | auon un | at ale field a | ind administ | crea ioi i | the org | ariizatiori | | Ye | s No |
| | by: | | | | | | | | 3a | | X |
| | (i) unrelated organizations | | | | | | | | | | X |
| _ | (ii) related organizations If "Yes" to 3a(ii), are the related organizations | | | | | | | | | | - A |
| D | Describe in Part XIV the intended uses of the | | | | ********** | ********* | | | | 0 1 | |
| Par | | | | | Dart Y line | 10 | | | | | |
| rai | | | | | | | | .latad | (-N.F |) a a le un | dua. |
| | Description of investment | (a) Cost or o | | | or other (other) | | ccumu preciat | | (a) E | Book va | alue |
| _ | | | nem, | | | | prociai | | | 0.0 | 673. |
| | Land | 3.55 | | 243,14 | 9,673. | | 030 | E O O | | | |
| b | Buildings | | | 43,14 | 4,045. | 140, | 220 | , 500. | 114,4 | 100, | 343. |
| C | Leasehold improvements | | | 20 07 | 1 107 | 27 | 700 | 275 | 1 1 | 002 | 022 |
| d | Equipment | | | | 4,107. | | | | | | 832. |
| | Other | | Wat south | | 7,081. | - | | | | | |
| Total | . Add lines 1a through 1e. (Column (d) must e | qual Form 990, Part | X, colur | mn (B), line 1 | U(C).) | | | | 131,0 | 141, | 049. |

Schedule D (Form 990) 2009

| | edule D (Form 990) 2009 BABSON COLLEGE | | | | | | 44 Page 4 |
|-------------|---|---------------------|------------------------------------|------------------|----------------------------|--------------|---|
| Pa | rt XI Reconciliation of Change in Net Assets from Form 99 | 00 to Audi | ted Finan | cial Sta | itemer | | |
| 1 | Total revenue (Form 990, Part VIII, column (A), line 12) | | | 1 | | | 84,572. |
| 2 | Total expenses (Form 990, Part IX, column (A), line 25) | | | 2 | | | 02,874. |
| 3 | Excess or (deficit) for the year. Subtract line 2 from line 1 | | | 3 | | | 81,698. |
| 4 | Net unrealized gains (losses) on investments | | *********** | 4 | | 14,4 | 130,399. |
| 5 | Donated services and use of facilities | | | 5 | | | |
| 6 | Investment expenses | | | 6 | | | |
| 7 | Prior period adjustments | | | 7 | | | |
| 8 | Other (Describe in Part XIV.) | | | 8 | | 1 / / | 30,399. |
| 9 | Total adjustments (net). Add lines 4 through 8 Excess or (deficit) for the year per audited financial statements. Combine lines | | | 9 | | | 12,097. |
| 10 Pa | rt XII Reconciliation of Revenue per Audited Financial Statements. | | | | Retur | | 114,09/. |
| 1 | | | | | -1 | | 97,103. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | | 200,0 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| a | Net unrealized gains on investments | 2a | 14,43 | 0.399 | 9. | | |
| b | Donated services and use of facilities | | | |). | | |
| c | Recoveries of prior year grants | | | | | | |
| d | Other (Describe in Part XIV.) | | -27,11 | 7.868 | 3. | | |
| е | Add lines 2a through 2d | | | | | -12,6 | 87,469. |
| 3 | Subtract line 2e from line 1 | | | | | | 84,572. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | | | |
| b | Other (Describe in Part XIV.) | 2007/21001 | | | | | |
| С | Add lines 4a and 4b | | | | 4c | | 0. |
| _5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | | . 5 | 176,3 | 84,572. |
| Pai | t XIII Reconciliation of Expenses per Audited Financial Sta | tements V | Vith Expe | nses p | er Ret | urn | |
| 1 | Total expenses and losses per audited financial statements | | | | . 1 | 148,4 | 85,006. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | 101 | 1 | | | | |
| а | Donated services and use of facilities | | | |) . | | |
| b | Prior year adjustments | 2b | | |) . | | |
| С | Other losses | | | (|) . | | |
| d | Other (Describe in Part XIV.) | | | | _ | | 20 |
| е | Add lines 2a through 2d | | | | | 1.10.1 | 0. |
| 3 | Subtract line 2e from line 1 | | | | 3 | 148,4 | 85,006. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | 1 | ř | | | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | Carrier Control | 27 11 | 7 060 | - | | |
| | Other (Describe in Part XIV.) | 0.000000) - 100- | 27,11 | | | 27 1 | 17 060 |
| | Add lines 4a and 4b Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18. | | | | 4c | | 17,868. |
| | t XIV Supplemental Information | ************* | *********** | *********** | . 3 | 173,0 | 02,074. |
| X, line PAF | plete this part to provide the descriptions required for Part II, lines 3, 5, and 9; Fe 2; Part XI, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also IT V, LINE 4: BABSON COLLEGE'S ENDOWMENT DIVIDUAL FUNDS WHICH HAVE BEEN ESTABLISH POSES, INCLUDING SCHOLARSHIPS, CHAIRS A | complete this CONSI | s part to prov STS OF R TIME | ovide any a OVEF | additiona R 225 VARI | al informati | on. |
| | T X: NO LIABILITY FOR FIN 48. | | | | | | |
| | T YII IINE 2D - OTHER ADJUGTMENTS. | | | | | | |

932054 02-01-10

SCHEDULE E

(Form 990 or 990-EZ)

Schools

► Complete if the organization answered "Yes" to Form 990, Part IV, line 13, or Form 990-EZ, Part VI, line 48.

2009

Open to Public Inspection

Employer identification number

Department of the Treasury Internal Revenue Service

Name of the organization

or Form 990-EZ, Part VI, line 48.

➤ Attach to Form 990 or Form 990-EZ.

04-2103544 BABSON COLLEGE YES NO 1 Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body? X Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochures, catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships? 2 X Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way that makes the policy known to all parts of the general community it serves? If "Yes," please describe. If "No," please explain. If you need more space, use Schedule O (Form 990) 3 X BABSON COLLEGE PROHIBITS DISCRIMINATING ON THE BASIS OF RACE, COLOR, NATIONAL, OR ETHNIC ORIGIN, RELIGION, SEX, LIFESTYLE, SEXUAL ORIENTATION PREFERENCE, AGE, HANDICAP, OR VETERAN STATUS. THIS POLICY IS PUBLISHED IN FACULTY & STAFF HANDBOOK. Does the organization maintain the following? X Records indicating the racial composition of the student body, faculty, and administrative staff? Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis? ... 4b X Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships? X 4c X d Copies of all material used by the organization or on its behalf to solicit contributions? If you answered "No" to any of the above, please explain. If you need more space, use Schedule O (Form 990). Does the organization discriminate by race in any way with respect to: X a Students' rights or privileges? 5a Admissions policies? X 5b X Employment of faculty or administrative staff? Scholarships or other financial assistance? X 5d X Educational policies? X Use of facilities? 5f X Athletic programs? 5g X Other extracurricular activities? 5h If you answered "Yes" to any of the above, please explain. If you need more space, use Schedule O (Form 990). 6a Does the organization receive any financial aid or assistance from a governmental agency? X 6a X b Has the organization's right to such aid ever been revoked or suspended? 6b If you answered "Yes" to either line 6a or line 6b, explain on Schedule O (Form 990). Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev. Proc. 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If "No," explain on Schedule O (Form 990).

SEE SCHEDULE O FOR LINE 6 STATEMENT

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990EZ.

Schedule E (Form 990 or 990-EZ) 2009

Schedule F (Form 990)

Statement of Activities Outside the United States

► Complete if the organization answered "Yes" to Form 990, Part IV, line 14b, 15, or 16. ➤ Attach to Form 990. ➤ See separate instructions.

| Ĺ | OMB No. 1545-0047 |
|---|-------------------|
| | 2009 |
| | Open to Public |

Department of the Treasury Internal Revenue Service

Employer identification number

| Name of the organization | | | | | Employer ident | ification number |
|-----------------------------|---------------------|------------------|--|-------------------|--------------------|------------------|
| BABSON COLLEGE | | | | | 04-21035 | 44 |
| Part I General Info | | Activities Ou | tside the United States. Comp | olete if the orga | nization answered | "Yes" |
| to Form 990, Pa | | n maintain recor | ds to substantiate the amount of the | grants or assist: | ance, the | |
| | | | selection criteria used to award the g | - | | Yes No |
| | | | · | | | |
| 2 For grantmakers. Des | cribe in Part IV th | e organization's | procedures for monitoring the use of | grant funds out | side the United St | ates. |
| 3 Activities per Region, (l | lee Schedule E.1 | /Earm 000\ if a | dditional space is needed.) | | | |
| (a) Region | (b) Number of | (c) Number of | (d) Activities conducted in region | (e) If acti | vity listed in (d) | (f) Total |
| | offices | employees or | (by type) (i.e., fundraising, | is a pro | gram service, | expenditures |
| | in the region | agents in | program services, grants to | | specific type | for region |
| | | region | recipients located in the region) | OI SEIVI | ce(s) in region | |
| | | | CONTRACTOR (ALTERNAT | | | |
| EAST ASIA AND THE | | | FUNDRAISING/ALUMNI RELATIONS | | | |
| PACIFIC | 0 | 0 | | | | 0. |
| | | | | | | |
| | | | | | | |
| EAST ASIA AND THE | | | | STUDENT STU | JDY ABROAD | |
| PACIFIC | 0 | 0 | PROGRAM SERVICES | PROGRAMS | | 0. |
| | | | | | | |
| EAST ASIA AND THE | | | | | | |
| PACIFIC | 0 | 0 | PROGRAM SERVICES | EXECUTIVE E | DUCATION | 0. |
| | | | | | | |
| | | | TINDDA LOTNO /ALIBOIT | | | |
| EUROPE | 0 | 0 | FUNDRAISING/ALUMNI RELATIONS | | | 0. |
| | | - | | | | |
| | | | | | | |
| | | | | STUDENT STU | DY ABROAD | |
| EUROPE | 0 | 0 | PROGRAM SERVICES | PROGRAMS | | 0. |
| | | | | | | |
| | | | | | | |
| EUROPE | 0 | 0 | PROGRAM SERVICES | EXECUTIVE E | DUCATION | 0. |
| | | | | | | |
| MIDDLE EAST AND | | | TIMED A LOTNO / At 1701 | | | |
| NORTH AFRICA | | 0 | FUNDRAISING/ALUMNI RELATIONS | | | 0. |
| ALL ALL VET | 1 1 | | 10110 | | | |
| | | | | | | |
| MIDDLE EAST AND | | | | | | |
| NORTH AFRICA | 0 | 0 | PROGRAM SERVICES | EXECUTIVE E | DUCATION | 0. |
| | | | | | | |
| | | | | | | |
| Totals | 0 | 0 | | | | 0. |
| LHA For Privacy Act and Pa | perwork Reduct | ion Act Notice | , see the Instructions for Form 990. | | Schedule F | (Form 990) 2009 |

932071 02-01-10

04-2103544

Page 2

(i) Method of valuation (book, FMV, appraisal, other) Grants and Other Assistance to Organizations or Entities Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 15, for any (h) Description of non-cash assistance (g) Amount of non-cash assistance Enter total number of recipient organizations listed above that are recognized as charities by the foreign country, recognized as tax-exempt by cash disbursement (f) Manner of of cash grant (e) Amount recipient who received more than \$5,000. Check this box if no one recipient received more than \$5,000 the IRS, or for which the grantee or counsel has provided a section 501(c)(3) equivalency letter (d) Purpose of grant Use Schedule F-1 (Form 990) if additional space is needed. (c) Region Enter total number of other organizations or entities (b) IRS code section and EIN (if applicable) (a) Name of organization Part II က

Schedule F (Form 990) 2009

BABSON COLLEGE Schedule F (Form 990) 2009

Part III Grants and Other Assistance to Individuals Outside the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 16.

Use Schedule F-1 (Form 990) if additional space is needed.

| (a) Type of grant or assistance | ance (b) Region re | Number of cipients | (d) Amount of cash grant | (e) Manner of cash disbursement | (f) Amount of non-cash assistance | (g) Description of non-cash assistance | (h) Method of valuation (book, FMV, |
|---------------------------------|--------------------|--------------------|--------------------------|---------------------------------|-----------------------------------|--|-------------------------------------|
| | | | | | | | appraisal, other) |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | Schedu | Schedule F (Form 990) 2009 |

31

SCHEDULE F-1

(Form 990)

Continuation Sheet for Schedule F (Form 990)

➤ Attach to Form 990 to list additional information for Schedule F (Form 990) Part I, line 3; Part II, line 1; or Part III.

➤ See instructions for Schedule F (Form 990).

2009

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

BARSON COLLEGE 04-2103544

| | BABSON C | OLLEGE | 2- V 1985 (1991) 1- 1991 | | 04-21 | 03544 |
|-------------------------------------|---|--|---|-----------------------|--|---|
| Part I Continuation | 1 | s per Regio | n. (Schedule F (Form 990), Part I, line | 3) | | |
| (a) Region | (b) Number of offices in the region | (c) Number of employees or agents in region | (d) Activities conducted in region (by type) (i.e., fundraising, program services, grants to recipients located in the region) | īs a prog describe | rity listed in (d) gram service, specific type e(s) in region | (f) Total expenditures for region |
| | | | | | | |
| NORTH AMERICA | 0 | 0 | FUNDRAISING/ALUMNI RELATIONS | | | 0 |
| NORTH AMERICA | 0 | .0 | PROGRAM SERVICES | EXECUTIVE E | DUCATION | 0 |
| | | | | | | |
| RUSSIA AND NEWLY INDEPENDENT STATES | 0 | 0 | PROGRAM SERVICES | PROGRAMS | DY ABROAD | 0 |
| SOUTH AMERICA | 0 | 0 | FUNDRAISING/ALUMNI RELATIONS | | | 0 |
| | | | | STUDENT STU | DY ABROAD | |
| SOUTH AMERICA | 0 | .0 | PROGRAM SERVICES | PROGRAMS | | 0 |
| SOUTH AMERICA | 0 | .0 | PROGRAM SERVICES | EXECUTIVE E | DUCATION | 0 |
| SOUTH ASIA | 0 | 0 | FUNDRAISING/ALUMNI RELATIONS | | | 0 |
| | | | | STUDENT STU | DY ABROAD | |
| SUB-SAHARAN AFARICA | 0 | 0 | PROGRAM SERVICES | PROGRAMS | | 0 |
| CENTRAL AMERICA AND | 0 | 0 | INVESTMENT | | | 0 |
| | | | | | | |
| | | | | | | |
| Totals | | | | | | |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule F-1 (Form 990) 2009

SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a. ➤ Attach to Form 990 or Form 990-EZ. ➤ See separate instructions.

OMB No. 1545-0047

Open To Public Inspection

| Name of the organization | | | | | | | ntification number |
|--|---|---|---------|---|--------|---|---|
| | COLLEGE | | | | | 04-2103 | |
| Part I Fundraising Activities required to complete this par | Complete if the organization answer t. | ered "\ | es" to | o Form 990, Part IV, I | ine 1 | 7. Form 990-EZ | filers are not |
| Indicate whether the organization rais Mail solicitations | | _ | | Check all that apply: overnment grants | | | === |
| a Mail solicitations b Internet and email solicitations | | | _ | nment grants | | | |
| c Phone solicitations | g Special | | | | | | |
| d In-person solicitations | ₹ ₹ ₹ ₩ | | | | | | |
| 2 a Did the organization have a written of | | | | | | or | |
| key employees listed in Form 990, P | | | | - | | └── Yes | |
| b If "Yes," list the ten highest paid ind compensated at least \$5,000 by the | | uant to | agre | ements under wnich | tne ii | undraiser is to | be |
| Compensated at least \$5,000 by the | organization. | T | | | | | |
| (i) Name of individual or entity (fundraiser) | (ii) Activity | (iii) fundr have c or con contrib | trol of | (iv) Gross receipts from activity | to (c | Amount paid or retained by) fundraiser ted in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | Yes | No | | | | |
| | | | | | | | |
| * | | | | | | | |
| · | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| | | | | - | | | |
| | | | | | | | <u> </u> |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |
| Total | | | | | | | |
| 3 List all states in which the organizatio | | unds o | or has | been notified it is ex | empt | from registrati | on or licensing. |
| | | | | | | | |
| | | | | | | | |
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| | | _ | | | | | |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule G (Form 990 or 990-EZ) 2009

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 on Form 990-FZ, line 6a. List events with gross receipts greater than \$5,000

| | | on Form 990-EZ, line 6a. List events with | | han \$5,000. | | | | |
|-----------------|-------|--|---|--|-------------------------------|------------------------|-------------------------------|------|
| | | | (a) Event #1 PRESIDENT'S CUP | (b) Event #2 | (c) Other events NONE | (add co | otal eve ol. (a) th | |
| ē | | | (event type) | (event type) | (total number) | | col. (c)) | |
| Revenue | 1 | Gross receipts | 97,979. | | | | 97, | 979. |
| | 2 | Less: Charitable contributions | 58,879. | | | | 58, | 879. |
| | 3 | Gross income (line 1 minus line 2) | 39,100. | | | | 39, | 100. |
| | 4 | Cash prizes | 0. | | | | | |
| S | 5 | Noncash prizes | 0. | | | | | |
| Direct Expenses | 6 | Rent/facility costs | 41,560. | | | | 41, | 560. |
| Direct | 7 | Food and beverages | 301. | | | | | 301. |
| | 8 | Entertainment Other direct expenses | 12,552. | | | | | 552. |
| | 10 | Direct expense summary. Add lines 4 through | , | | | (| 54, | 413) |
| Pa | ırt I | Net income summary. Combine line 3, column Gaming. Complete if the organization a | n (d), and line 10 | 990 Part IV line 19 or | reported more than | | -15, | 313. |
| • • | | \$15,000 on Form 990-EZ, line 6a. | andwored res to remi | 1000,1 art 19, 11110 10, 01 | roportou moro trian | | | |
| Revenue | | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Tota col. (a) t | _ | |
| Re | 1 | Gross revenue | | | 21,438. | | 21, | 438. |
| ses | 2 | Cash prizes | | | 873. | | | 873. |
| Direct Expenses | 3 | Noncash prizes | | | 13,824. | | 13, | 824. |
| Direc | 4 | Rent/facility costs | | | | | | |
| | 5 | Other direct expenses | | | 1,200. | | 1, | 200. |
| | 6 | Volunteer labor | Yes% No | Yes % No | Yes% X No | | | |
| | 7 | Direct expense summary. Add lines 2 through | 5 in column (d) | | | (| 15, | 897) |
| | 8 | Net gaming income summary. Combine line 1 | , column (d), and line 7 | | > | | 5, | 541. |
| | | | | _ | | | Yes | No |
| | | er the state(s) in which the organization operat he organization licensed to operate gaming act | _ | | | | a X | |
| | | ne organization licensed to operate gaming act No," explain: | uvilles in each of these s | states? | ***************************** | 9 | a A | |
| | _ | | | | | | | |
| ٠ | 14/0 | re any of the organization's gaming licenses re | valend avanandad ar ta | rationated during the tax | unor? | | . | |
| | | re any of the organization's gaming licenses re Yes," explain: | vokea, suspended or te | minated during the tax | year ? | | Da | X |
| [1 | Doe | es the organization operate gaming activities w | ith nonmembers? | | | | 1 | x |
| 2 | ls th | ne organization a grantor, beneficiary or trustee | e of a trust or a member | of a partnership or othe | r entity formed to | | | |
| | adn | ninister charitable gaming? | | | | 1 | 2 | X |

| Schedule G (Form 990 or 990-EZ) 2009 BABSON COLLEGE 04-2 | 10354 | 4 Pa | age 3 |
|--|-------|------|-------|
| | | Yes | No |
| 13 Indicate the percentage of gaming activity operated in: a The organization's facility b An outside facility 13a 100.00 | % | | |
| 14 Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | | |
| Name ▶ PAMELA CURTIN | _ | | |
| Address ► 231 FOREST STREET - BABSON PARK, MA 02457 | - | | |
| 15a Does the organization have a contract with a third party from whom the organization receives gaming revenue? | 15a | | Х |
| b If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶ \$ c If "Yes," enter name and address of the third party: | | | |
| Name | - | | |
| Address | - | | |
| 16 Gaming manager information: | | | |
| Name None | _ | | |
| Gaming manager compensation > \$ | | | |
| Description of services provided 🕨 | _ | | |
| : <u></u> | | | |
| | - | | |
| Director/officer Employee Independent contractor | | | |
| 17 Mandatory distributions: | | | |
| a Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | |
| retain the state gaming license? | 17a | | _X_ |
| b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ | | | |

Schedule G (Form 990 or 990-EZ) 2009

SCHEDULE (Form 990)

Department of the Treasury Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

| OMB No. 1545-0047 | 2009 | Open to Public |
|-------------------|------|----------------|
| | | |

Employer identification number 04-2103544 Inspection X 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection ▶ Attach to Form 990. Part I General Information on Grants and Assistance BABSON COLLEGE Name of the organization

| criteria used to award the grants or assistance? Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. | assistance? | thoring the use of grant | funds in the United | 1 Ctatos | *************************************** | | X Yes | 2 |
|---|------------------------|----------------------------------|--------------------------|---|---|--|---------------------------------------|------------|
| E E | e to Governments ar | d Organizations in the | e United States. C | omplete if the orga | nization answered "Y | es" to Form 990, Part I | V, line 21, for any | |
| recipient that received more than \$5,000. Check this box if no one recipient received more than \$5,000. Use Part IV and Schedule I-1 (Form 990) if additional space is needed | than \$5,000. Check th | is box if no one recipier | nt received more th | an \$5,000. Use Pa | rt IV and Schedule I-1 | (Form 990) if additions | al space is needed | |
| 1 (a) Name and address of organization or government | ion (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, EMV, appraisal, other) | (g) Description of non-cash assistance | (h) Purpose of grant or assistance | yrant e |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| 2 Enter total number of section 501(c)(3) and government organizations | (3) and government c | rganizations | | | | | | |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2009

BABSON COLLEGE

Grants and Other Assistance to Individuals in the United States. Complete if the organization answered "Yes" to Form 990, Part IV, line 22.

Use Part IV and Schedule I-1 (Form 990) if additional space is needed. Schedule I (Form 990) 2009
Part III Grants and Othe

Page 2

04-2103544

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|---|--------------------------|--------------------------|---------------------------------------|---|--|
| INSTITUTIONAL GRANTS/SCHOLARSHIP | 1251 | 27,117,868, | 0 | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| Part IV Supplemental Information. Complete this part to provide the information required in Part I, line 2, and any other additional information. | de the information | n required in Part I, I | ine 2, and any other | additional information. | |
| SCHEDULE I, PART I, LINE 2: THE PRO | PROCEDURES | | FOR NEED-BASED AWARDS INCLUDE | OS INCLUDE | |
| REVIEW AND RESOLUTION OF ALL FEDERAL-P | AL-PROCE | SSOR-IDENT | ROCESSOR-IDENTIFIED ELIGIBILITY | IBILITY | |
| CONFLICTS, AND 100% VERFICATION OF | REPORTED | D PARENT AND | ND STUDENT | INCOMES. FOR | |
| ALL FUNDS THERE IS A SEPARATION OF | THE | RDING AND | DISBURSEME | AWARDING AND DISBURSEMENT FUNCTIONS | |
| (DIFFERENT INDIVIDUALS RESPONSIBLE | FOR | H), MONTHL | EACH), MONTHLY RECONCILIATIONS | IATIONS | |
| BETWEEN STUDENT ACCOUNTS AND THE CO | COLLEGE'S | GE'S GENERAL LEDGER, | | AND AN ANNUAL | |
| AUDIT IN ACCORDANCE WITH OMB CIRCULAR | LAR A-133. | 3. | | | |
| | | | | | |

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

2009

Employer identification number

Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

➤ Attach to Form 990. ➤ See separate instructions

04-2103544 BABSON COLLEGE Part I **Questions Regarding Compensation** Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. X First-class or charter travel X Housing allowance or residence for personal use Payments for business use of personal residence X Travel for companions X Health or social club dues or initiation fees Tax indemnification and gross-up payments Discretionary spending account X Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain X 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors, trustees, and the CEO/Executive Director, regarding the items checked in line 1a? X 2 Indicate which, if any, of the following the organization uses to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Written employment contract Compensation committee X Compensation survey or study Independent compensation consultant X Approval by the board or compensation committee Form 990 of other organizations During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filling organization or a related organization: a Receive a severance payment or change-of-control payment? 4a b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: X a The organization? X Any related organization? If "Yes" to line 5a or 5b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: X a The organization? 6a X **b** Any related organization? If "Yes" to line 6a or 6b, describe in Part III. For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments X 7 not described in lines 5 and 6? If "Yes," describe in Part III Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the X initial contract exception described in Regs. section 53.4958-4(a)(3)? If "Yes," describe in Part III If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2009

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Schedule J (Form 990) 2009

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note. The sum of columns (B)(i)-(iii) must equal the applicable column (D) or column (E) amounts on Form 990, Part VII, line 1a.

| | | (B) Breakdown of W-2 ar | W-2 and/or 1099-MIS | nd/or 1099-MISC compensation | (C) | (Q) | (E) | (F) |
|------------------------|---|--------------------------|-------------------------------------|---|--|------------------------|--------------------------------|--|
| (A) Name | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | Hetirement and other deferred compensation | Nontaxable benefits | Total of columns (B)(i)-(D) | Compensation reported in prior Form 990 or Form 990-EZ |
| | 8 | 530,078. | 0 | 16,500. | 27,275. | 160,223. | 734,076. | 0 |
| LEONARD A. SCHLESINGER | € | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Ξ | 243,669. | .000,09 | 0 | 25,175. | 0. | 328,844. | 0 |
| SHAHID ANSARI | € | 11 | 0 | 0 | 0 | 0 | 0 | 0 |
| | € | 333,297. | 0 | 16,500. | 27,275. | 2,900. | 379,972. | 0 |
| ROBERT V. FOGEL | 0 | 5 I | 0 | 0 | 0 | 0. | 0 | 0 |
| | ε | 204,032. | 0 | 0 | 22,355. | 1,437. | 227,824. | 0 |
| MARY ROSE | € | 0 | 0 | 0 | 0 | 0. | 0 | 0 |
| | Ξ | 239,657. | 0 | 0 | 26,795. | 1,872. | 268,324. | 0 |
| RICHARD VOOS | ⊞ | | 0 | 0 | .0 | 0. | 0 | 0 |
| | ε | 247,745. | 0 | 16,500. | 27,275. | 7,898. | 299,418. | 0 |
| PHILIP SHAPIRO | ⊞ | 0 | 0 | 0 | 0. | 0 | 0 | 0 |
| | ε | 191,476. | 0 | 0 | 21,479. | 5,630. | 218,585. | 0 |
| JONATHAN MOLL | ▣ | 0 | 0 | 0 | 0 | .0 | 0 | 0 |
| | ε | 156,102. | 0 | 0 | 16,535. | 597. | 173,234. | 0 |
| CAROL HACKER | Ξ | 0 | 0 | 0 | .0 | 0 | 0 | 0 |
| | Ξ | 244,457. | 0 | 4,800. | 27,275. | 34,548. | 311,080. | 0 |
| DENNIS HANNO | ≘ | 0 | 0 | 0 | .0 | 0 | 0 | 0 |
| | ε | 338,901. | 0. | 0. | 27,275. | 2,798. | 368,974. | 0 |
| ELAINE EISENMAN | € | - 1 | 0 | 0 | 0. | 0 | 0. | 0 |
| | ε | 153,743. | 0 | 0 | 15,733. | 1,864. | 171,340. | 0 |
| SHELLEY KAPLAN | € | - 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| | Ξ | 160,005. | 0 | 0 | 4,546. | 1,104. | 165,655. | 0. |
| RAGHU TADEPALLI | 8 | - 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| | ε | 371,208. | 0 | 0 | 14,447. | 5,630. | 391,285. | 0 |
| PATRICIA GUINAN | € | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| | 8 | 465,237. | 0 | 0 | 23,625. | 6,693. | 495,555. | 0 |
| MARK RICE | € | | 0 | 0 | 0 | 0 | 0 | 0 |
| | Ξ | 452,321. | 0 | 0 | 13,998. | 5,630. | 471,949. | 0 |
| JAY RAO | ⊞ | | 0 | 0 | | | | 0 |
| | Ξ | 354,652. | 0 | 0. | 18,036. | 3,837. | 376,525. | 0 |
| JEAN-PIERRE JEANNET | € | 0 | 0 | 0 | 0 | 0. | 0 | 0 |
| | | | | | | | | |

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

PART I, LINE 1A: FIRST-CLASS TRAVEL:

THE COLLEGE POLICIES ALLOW THE PRESIDENT TO TRAVEL FIRST-CLASS UNDER

CERTAIN CIRCUMSTANCES.

TRAVEL FOR COMPANIONS:

ON OCCASION, THE PRESIDENT'S SPOUSE TRAVELS WITH THE PRESIDENT TO CERTAIN

BABSON COLLEGE FUNDRAISING AND NETWORKING EVENTS TO ASSIST IN THESE

ACTIVITIES WHICH FURTHER THE MISSION OF THE COLLEGE.

HOUSING ALLOWANCE:

THE PRESIDENT AND THE DEAN OF THE UNDERGRADUATE SCHOOL ARE REQUIRED TO LIVE

IN CAMPUS HOUSING AS A CONDITION OF EMPLOYMENT FOR THE CONVENIENCE OF THE

BABSON COLLEGE. THE FAIR MARKET VALUE OF THE HOUSING AND ANY CLEANING

SERVICES, IF PROVIDED, ASSOCIATED WITH THE PROPERTY ARE INCLUDED AS A

NONTAXABLE BENEFIT.

HEALTH OR SOCIAL CLUB:

THE PRESIDENT RECEIVES AN ANNUAL MEMBERSHIP TO A LOCAL COUNTRY CLUB. THE

VALUE ATTRIBUTABLE TO THE PRESIDENT'S NON-BUSINESS USE IS INCLUDED IN HIS

Schedule J (Form 990) 2009

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 4c, 5a, 5b, 6a, 6b, 7, and 8. Also complete this part for any additional information.

(FY10 AMOUNT: \$5,916). COMPENSATION. LINE 1B: ALL THE ITEMS CHECKED ABOVE ARE INCLUDED AS PART OF THE PART I,

INDIVIDUAL'S EMPLOYMENT CONTRACT AND APPROVED BY THE EXECUTIVE COMMITTEE OF

THE BOARD OF TRUSTEES.

LINE 5: ONE KEY EMPLOYEE HAS A INCENTIVE PLAN BASED ON THE PART I,

PERFORMANCE OF CERTAIN PROGRAMS AT THE COLLEGE.

LINE 8: RAGHU TADEPALLI WAS HIRED AS MURATA DEAN OF THE F.W. OLIN PART I,

2009. HIS SIX GRADUATE SCHOOL OF BUSINESS AT BABSON COLLEGE ON JUNE 1,

MONTHS COMPENSATION WAS REPORTED ON FORM 990, PART VII.

THE FORMER OFFICERS LISTED IN FORM 990 PART VII/SCHEDULE

J-2 RECEIVE COMPENSATIONS AS THE FOLLOWING CURRENT POSITIONS:

CURRENT POSITION FORMER POSITION

FACULTY PROVOST MICHAEL FETTERS:

VICE PROVOST VP FOR FINANCE HENRY DENEAULT:

FACULTY VP FOR ADMIN. PATRICIA GREENE:

Schedule J (Form 990) 2009

SCHEDULE J-1 Department of the Treasury Internal Revenue Service (Form 990)

Name of the organization

BABSON COLLEGE

Continuation Sheet for Schedule J (Form 990)

► Attach to Form 990 to list additional information for Schedule J (Form 990), Part II.

See instructions for Schedule J (Form 990).

2009 Open to Public Inspection

OMB No. 1545-0047

Employer identification number 04 - 2103544

00 (F) Compensation reported in prior Form 990 or Form 990-EZ (E) Total of columns (B)(i)-(D) 0 268,680. 084. 255,620 337,973 271, 398. 120. o 237 5,698 0 (D) Nontaxable benefits ന Continuation of Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (Schedule J. Part II) ,875. 0 21,035. 26,112. (C) Retirement and 401 other deferred compensation 19, 21 0 500. 0 0 0 0 0 o (B) Breakdown of W-2 and/or 1099-MISC compensation compensation (iii) Other reportable 16, 0 0 0 0 0 0 0 (ii) Bonus & incentive compensation Ö 244,574. 0 236,099. 227,908 310,400 compensation 8 ≘ ≘ Ξ ≘ 🗒 🖘 COSTELLO (A) Name MICHAEL FETTERS PATRICIA GREENE HENRY DENEAULT PATRICIA PartI

932191 02-03-10 LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions 3or Form 990.

Schedule J-1 (Form 990) 2009

SCHEDULE J-2

Department of the Treasury

Internal Revenue Service

(Form 990)

Continuation Sheet for Form 990

Open to Public

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a. ➤ See the Instructions for Form 990.

Inspection

OMB No. 1545-0047

Name of the Organization

Employer Identification number 04-2103544

| | COLLEGE | | | - 1/ | | | 1 | | 04-210 | |
|----------------------------------|------------------|-------------------------------|----------------------|-----------------|-----------|------------------------------|--------|-------------------------|-------------------------|---------------------|
| Part I Continuation of Officers, | | rus | tee | | | En | npie | | | |
| (A) | (B) | | | | 2) | | | (D) | (E) | (F) |
| Name and title | Average hours | 1 (0 | | Posi k all t | | | ,h,A | Reportable compensation | Reportable compensation | Estimated amount of |
| | per | 10 | Teci | \ aii i | ııaı | арр | iy) | from | from related | other |
| | week | | | | | yee | | the | organizations | compensation |
| | | ector | | | | 읦 | | organization | (W-2/1099-MISC) | from the |
| | | ordir | 93 | | | ated e | | (W-2/1099-MISC) | | organization |
| | | nstee | truste | | 83 | Suadu | | | | and related |
| | | ndividual trustee or director | nstitutional trustee | | ет ріоуее | Highest compensated employee | - | | | organizations |
| | | Individ | Institu | Officer | Key er | Highe | Former | | | |
| DAVID F. LAMERE | | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | | | 0. | 0. | 0. |
| WARREN K.K. LUKE | | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | | | 0. | 0. | 0. |
| ANDRONICO LUKSIC | | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | | | 0. | 0. | 0. |
| DR. RICHARD K. MILLER | | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | | | 0. | 0. | 0. |
| JUNICHI MURATA | | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | | | 0. | 0 . | 0. |
| JEREMIAH J. NOONAN | | | | | | | | | | |
| TRUSTEE | 1.20 | X | _ | \vdash | _ | | | 0. | 0. | 0. |
| RICHARD A. RENWICK | 4 00 | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | _ | - | 0. | 0. | 0. |
| THOMAS N. RILEY | 1 20 | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | - | | 0. | 0. | 0. |
| KENNETH G. ROMANZI TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0 |
| GOBIND SAHNEY | 1.20 | Δ | | \vdash | \dashv | - | | 0. | 0. | 0. |
| TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0. |
| THOMAS T. STALLKAMP | 1.20 | Λ | | | | | | 0. | U • | 0. |
| TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0. |
| JAMES W. TAYLOR | 1.20 | 77 | | | | | | | 0. | 0. |
| TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0. |
| DELIA H. THOMPSON | | | | | | | | | | <u> </u> |
| TRUSTEE | 1.20 | x | | | | | | 0. | 0. | 0. |
| MARTHA D. VORLICEK | | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | | | 0. | 0. | 0. |
| AARON M. WALTON | | | | | | | | | | |
| TRUSTEE | 1.20 | Х | | | | | | 0 • | 0. | 0. |
| LAWRENCE WEBER | | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | | | 0. | 0. | 0. |
| RONALD G. WEINER | | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | | | 0. | 0 | 0. |
| ROBERT E. WEISSMAN | | | | | | | | | | |
| TRUSTEE | 1.20 | X | | | | | | 0. | 0. | 0. |
| JOSEPH L. WINN | | | | | | | | _ | | |
| TRUSTEE | 1.20 | X | | \dashv | _ | | | 0. | 0. | 0. |
| GARY ZWERLING | 4 00 | _ | | | | | | | | S# |
| TRUSTEE | 1.20 | X | | | | | | 0. | 0. | 0. |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J-2 (Form 990) 2009

SCHEDULE J-2

Department of the Treasury

Internal Revenue Service

(Form 990)

Continuation Sheet for Form 990

OMB No. 1545-0047

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a. See the Instructions for Form 990.

Inspection

Name of the Organization

BABSON COLLEGE

Employer Identification number 04-2103544

| BABSON CO | | | | | | | | | 04-210 | |
|---|-------------|-------------------------------|----------------------|---------|--------------|------------------------------|--------|------------------|-----------------|-----------------------------|
| Part I Continuation of Officers, D | rectors, Ti | us | tee | s, K | ſеу | En | nplo | yees, and Highes | t Compensated I | Employees |
| (A) | (B) | | | (0 | C) | | | (D) | (E) | (F) |
| Name and title | Average | | | Pos | ition | 1 | | Reportable | Reportable | Estimated |
| | hours | (c | heck | all | that | app | oly) | compensation | compensation | amount of |
| | per | | | | | Ι | | from | from related | other |
| | week | | | | | Highest compensated employee | | the | organizations | compensation |
| | | lirect | | | | emp | | organization | (W-2/1099-MISC) | from the |
| | | 6 Or C | 166 | | | satec | | (W-2/1099-MISC) | | organization and related |
| | | ruste | I trus | | 99/ | шреп | | | | organizations |
| | | ndividual trustee or director | nstitutional trustee | | (ey employee | st co | , in | | | organizations |
| | | Indivi | Institu | Officer | Key e | Highe | Former | | | |
| LEONARD A. SCHLESINGER | | | | | | | | | | |
| PRESIDENT | 40.00 | x | | х | | | | 546,578. | 0. | 187,498. |
| SHAHID ANSARI | 40.00 | 7. | | | | | | 310/3/01 | • | 107, 100 |
| PROVOST/DEAN OF FACULTY | 40.00 | | | х | | | | 303,669. | 0. | 25,175. |
| ROBERT V. FOGEL | ±0.00 | | | Λ | | | | 303,003. | 0. | 23,173. |
| EXE.V.P./EXE. DEAN | 40.00 | | | x | | | | 349,797. | 0. | 30,175. |
| MARY ROSE | 40.00 | | | Λ | | - | | 349,191. | 0. | 30,173. |
| | 40.00 | | h (| 7.7 | | | | 204 022 | | 22 702 |
| VP FOR ADMINISTRATION | 40.00 | | | X | | _ | H | 204,032. | 0. | 23,792. |
| DEBORAH SINAY | 40.00 | | | 37 | | | | | 0 | 0 |
| VP FOR INST. ADVANCEMENT | 40.00 | _ | | X | | _ | | 0. | 0. | 0. |
| RICHARD VOOS | 40.00 | | | | | | | 000 655 | | 00 665 |
| CLERK | 40.00 | | | X | | | | 239,657. | 0. | 28,667. |
| PHILIP SHAPIRO | | | | | | | | | | 25025 |
| VP FOR FINANCE & CFO | 40.00 | | | X | | | | 264,245. | 0. | 35,173. |
| JONATHAN MOLL | | | | | | | | | | |
| VP AND GENERAL COUNSEL | 40.00 | | | X | | | | 191,476. | 0. | 27,109. |
| CAROL HACKER | | | | | | | | | | |
| CLERK | 40.00 | | | X | | | | 156,102. | 0. | 17,132. |
| SAM DUNN | | | | | | | | | | |
| THE CHIEF INFO. OFFICER | 40.00 | | | X | | | | 0. | 0. | 0. |
| DENNIS HANNO | | | | | | | | | | |
| DEAN OF UNDERGR. SCHOOL | 40.00 | | | | х | | | 249,257. | 0. | 61,823. |
| ELAINE EISENMAN | | | | | | | | | | |
| DEAN OF BABSON EXE. EDU. | 40.00 | | | | х | | | 338,901. | 0. | 30,073. |
| SHELLEY KAPLAN | | | | | | | | | | |
| AVP FOR FACILITIES MGT. | 40.00 | | | | X | | | 153,743. | 0. | 17,597. |
| RAGHU TADEPALLI | 10.00 | П | | | | | | 2337.134 | | 1,1331 |
| MURATA DEAN, GRAD. SCHOOL | 40.00 | 1 | | | х | | | 160,005. | 0. | 5,650. |
| PATRICIA GUINAN | 40.00 | | | | 22 | | | 100,005. | 0. | 3,030. |
| FACULTY | 40.00 | | | | | x | | 371,208. | 0. | 20,077. |
| MARK RICE | 40.00 | _ | | - | | Δ | | 3/1,200. | 0. | 20,077. |
| | 40 00 | | | | | х | | 165 227 | 0. | 20 210 |
| FACULTY | 40.00 | - | - | | - | Δ | | 465,237. | 0. | 30,318. |
| JAY RAO | 40 00 | | | | | v | | 452 221 | _ | 10 600 |
| FACULTY | 40.00 | | | _ | | X | | 452,321. | 0. | 19,628. |
| JEAN-PIERRE JEANNET | 40.00 | | | | | | | 354 650 | _ | 01 050 |
| FACULTY/INSTITUTE DIR. | 40.00 | | | | | X | | 354,652. | 0. | 21,873. |
| PATRICIA COSTELLO | | | | | | | | | | |
| DIR.OF ARTHUR M. BLK CTR | 40.00 | | | _ | | X | | 310,400. | 0. | 27,573. |
| MICHAEL FETTERS | | | | | | | | | | . 2 |
| FORMER PROVOST/FACULTY | 40.00 | | | | | | X | 236,099. | 0. | 19,521. |
| LHA For Privacy Act and Paperwork Reduction | Act Notice | 200 | tho | Inct | ruot | ion | c for | Form 990 | Schodulo I-2 | (Form 990) 2009 |

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J-2 (Form 990) 2009

SCHEDULE J-2

(Form 990)

Continuation Sheet for Form 990

OMB No. 1545-0047 Inspection

Department of the Treasury Internal Revenue Service

▶ Attach to Form 990 to list additional information for Form 990, Part VII, Section A, line 1a. See the Instructions for Form 990.

Name of the Organization

Employer Identification number

| BABSON CO | OLLEGE | | | | | | | | 04-210 | 3544 |
|--|-------------------------|--------------------------------|-----------------------|----------------------------------|--------------|------------------------------|--------|--|--|--|
| Part I Continuation of Officers, D | irectors, Tr | us | tee | s, k | (ey | En | plq | | t Compensated | Employees |
| (A) Name and title | (B) Average hours | (c | hecl | Position Reportable compensation | | | | compensation | (E) Reportable compensation | (F) Estimated amount of |
| | per week | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | from the organization (W-2/1099-MISC) | from related organizations (W-2/1099-MISC) | other compensation from the organization and related organizations |
| HENRY DENEAULT | 40.00 | | | | | | | 0.4.4.400 | 0 | 0.4 0.70 |
| VICE PROV/FORMER VP FIN. PATRICIA GREENE | 40.00 | | | | | | X | 244,408. | 0. | 24,272. |
| FORMER PROVOST/FACULTY | 40.00 | | | | | | x | 244,574. | 0. | 26,510. |
| FORMER PROVOST/FACULTY | 40.00 | | | | | | | 244,574. | | 26,510. |
| | | | | | | | | | | |
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LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J-2 (Form 990) 2009

Department of the Treasury Internal Revenue Service SCHEDULEK (Form 990)

Name of the organization

Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, Supplemental Information on Tax-Exempt Bonds

explanations, and any additional information on Schedule O (Form 990).

Open to Public Inspection

OMB No. 1545-0047

▶ Attach to Form 990. See separate instructions.

(h) On behalf Employer identification number å of issuer × × × ŝ å Yes 04 - 2103544(g) Defeased Yes Yes å × × × Yes å ŝ CON NEW .PROJECT, REFINANCE NEW BUILDING, MISC. (f) Description of purpose ۵ 36475000. (2002A) FOR THE . (1997A) FOR THE REFINANCE DEBT REFINANCE DEBT Yes Yes 250,504 ,475,000 ŝ 2 2008 × ပ O CONTINUATIONS Yes 36, Yes 22996717 21336830 × × (e) Issue price 000 5,976 ŝ ŝ 2007 × 145, œ 31 B 04-343181457583RCV5 08/31/05 10/04/07 04/17/08 (d) Date issued (H) Yes 19 Yes × × × COLUMN 000 333,890 15,230,149 å 04-3431814|57583RSC0| ŝ 04-343181457583RUW3 2006 × × (c) CUSIP# ,115, O FOR Yes Yes σ × × × SCHEDULE (b) Issuer EIN Are there any lease arrangements with respect to the financed Was the organization a partner in a partnership, or a member Does the organization maintain adequate books and records Were the bonds issued as part of a current refunding issue? of an LLC, which owned property financed by tax-exempt Were the bonds issued as part of an advance refunding BABSON COLLEGE property which may result in private business use? SEE Has the final allocation of proceeds been made? Proceeds in refunding or defeasance escrows Working capital expenditures from proceeds to support the final allocation of proceeds? FINANCE FINANCE FINANCE Capital expenditures from proceeds Gross proceeds in reserve funds Issuance costs from proceeds Year of substantial completion (a) Issuer name Part III Private Business Use MA DEVELOPMENT MA DEVELOPMENT MA DEVELOPMENT B AGENCY (2007A) CAGENCY (2008A) A AGENCY (2005A) Other unspent proceeds Total proceeds of issue Bond Issues Proceeds bonds? Part II Part e 4 9 œ <u>၈</u> 9 7 42 Ω

Schedule K (Form 990) 2009

| Schedule K (Form 990) 2009 BABSON COLLEGE | | | | | 04-2 | 04-2103544 | | | | Page 2 |
|---|-----|----------------|-----|----------------|---------------|------------|-----|----|-----|--------|
| ratin Frivate business use (Continued) | | | | | | | | | | |
| | | V | | В | O | | ۵ | | Щ | |
| 3a Are there any management or service contracts with respect | Yes | No | Yes | Ñ | Yes | No | Yes | No | Yes | No |
| to the financed property which may result in private business use? | | × | | | | | | | | |
| I - | | | | | | | | | | |
| financed property which may result in private business use? | | × | | | | | | | | |
| c Does the organization routinely engage bond counsel or | | | | | | | | | | |
| other outside counsel to review any management or service | | | | | | | | | | |
| contracts or research agreements relating to the financed | | | | | | | | | | |
| property? | × | | | | | | | | | |
| 4 Enter the percentage of financed property used in a private | | | | | | | | | | |
| business use by entities other than a section 501(c)(3) | | | | | | | | | | |
| organization or a state or local government | | .05 % | | % | | % | | % | | % |
| 5 Enter the percentage of financed property used in a private | | | | | | | | | | |
| business use as a result of unrelated trade or business activity | | | | | | | | | | |
| carried on by your organization, another section 501(c)(3) | | | | | | | | | | |
| organization, or a state or local government. | | % 00. | | % | | % | | % | | % |
| 6 Total of lines 4 and 5 | | .05 % | | % | | % | | % | | 8 |
| 7 Has the organization adopted management practices and | | | | | | | | | | |
| procedures to ensure the post-issuance compliance of its | | | | | | | | | | |
| tax-exempt bond liabilities? | × | | | | | | | | | |
| Part IV Arbitrage | | | | | | | | | | |
| 1 Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and | A | | | 8 | O | | ٥ | | ш | |
| Penalty in Lieu of Arbitrage Rebate, been filed with respect | Yes | N _o | Yes | o _N | Yes | | Yes | 2 | Yes | No |
| to the bond issue? | | × | | × | | × | | | | |
| 2 Is the bond issue a variable rate issue? | | × | | × | × | | | | | |
| 3a Has the organization or the governmental issuer identified | | | | | | | | | | |
| a hedge with respect to the bond issue on its books and | | | | | | | | | | |
| records? | | × | | × | × | | | | | |
| | | | | | | | | | | |
| b Name of provider | | | | | GOLDMAN SACHS | CHS | | | | |
| c Term of hedge | | | | | 26.(| .0000000 | | | | |
| 4a Were gross proceeds invested in a GIC? | | × | | × | | × | | | | |
| i Nome of mention | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| d Was the regulatory safe harbor for establishing the fair market | | | | | | | | | | |
| | | | | | | | | | | |
| 5 Were any gross proceeds invested beyond an available temporary period? | | × | | × | | × | | | | |
| | | × | | * | | * | | | | Ì |
| 932.122 | | 4 | | | | 4 | | | | |

Schedule K (Form 990) 2009

SCHEDULE L

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Transactions With Interested Persons

► Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions.

2009

Open To Public Inspection

Name of the organization Employer identification number BABSON COLLEGE 04-2103544 Part I Excess Benefit Transactions (section 501(c)(3) and section 501(c)(4) organizations only). Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990 EZ, Part V, line 40b. 1 (c) Corrected? (a) Name of disqualified person (b) Description of transaction Yes No Enter the amount of tax imposed on the organization managers or disqualified persons during the year under Enter the amount of tax, if any, on line 2, above, reimbursed by the organization Loans to and/or From Interested Persons. Part II Complete if the organization answered "Yes" on Form 990, Part IV, line 26, or Form 990 EZ, Part V, line 38a (f) Approved (a) Name of interested (b) Loan to or from (g) Written (c) Original principal (d) Balance due (e) In by board or person and purpose amount default? the organization? agreement? committee? To From Yes No Yes No No Yes Total Grants or Assistance Benefiting Interested Persons. Part III Complete if the organization answered "Yes" on Form 990, Part IV, line 27. (a) Name of interested person (b) Relationship between interested person and (c) Amount and type of the organization assistance Business Transactions Involving Interested Persons. Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c. (e) Sharing of (a) Name of interested person (b) Relationship between interested (d) Description of (c) Amount of organization's person and the organization transaction transaction revenues? No COMCAST 240,187.CABLE FEES VICE PRESIDENT IS X 175,343.FACULTY WAG JANICE BELL SPOUSE OF PROVOST X 109,942. INVESTMENT BANK OF NEW YORK-MELLON VICE CHAIRMAN & CEO X

SEE SCHEDULE O FOR SCHEDULE L CONTINUATIONS

LHA For Privacy Act and Paperwork Reduction Act Notice, see the

Instructions for Form 990 or 990-EZ.

Schedule L (Form 990 or 990-EZ) 2009

SCHEDULE M (Form 990)

Noncash Contributions

➤ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

➤ Attach to Form 990.

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

BABSON COLLEGE

Employer identification number

| | BABSON COLLE | EGE | | | 04-2 | 103 | 544 | |
|-----|---|-------------------------------|---|---|------------------------------|---------|------|----|
| Pa | rt I Types of Property | | | | | | | |
| | | (a) Check if applicable | (b) Number of contributions | (c) Revenues reported on Form 990, Part VIII, line 1g | (d) Method of de reven | etermir | ning | |
| 1 | Art - Works of art | | | | | | | |
| 2 | Art - Historical treasures | | | | | | | |
| 3 | Art - Fractional interests | | | | | | | |
| 4 | Books and publications | | | | | | | |
| 5 | Clothing and household goods | | | | | | | |
| 6 | Cars and other vehicles | | | | | | | |
| 7 | Boats and planes | | | | | | | |
| 8 | Intellectual property | | | | | | | |
| 9 | Securities - Publicly traded | Х | 20 | 848,824. | AVG. OF HI& | LOW | -DA | TE |
| 10 | Securities - Closely held stock | | | | | | | |
| 11 | Securities - Partnership, LLC, or | | | | | | | |
| | trust interests | | | | | | | |
| 12 | Securities · Miscellaneous | | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | | |
| | Historic structures | | | | | | | |
| 14 | Qualified conservation contribution - Other | | | | | | | |
| 15 | Real estate - Residential | | | | | | | |
| 16 | Real estate - Commercial | | | | | | | |
| 17 | Real estate - Other | | | | | | | |
| 18 | Collectibles | | | | | | | |
| 19 | Food inventory | | | | | | | |
| 20 | Drugs and medical supplies | | | | | | | |
| 21 | Taxidermy | | | | | | | |
| 22 | Historical artifacts | | | | | | | |
| 23 | Scientific specimens | | | | | | | |
| 24 | Archeological artifacts | | | | | | | |
| 25 | Other () | | | | | | | |
| 26 | Other () | | | | | | | |
| 27 | Other • () | | | | | | | |
| 28 | Other () | | | | | | | |
| 29 | Number of Forms 8283 received by the organization | zation during | the tax year for c | ontributions | | | | |
| | for which the organization completed Form 82 | 83, Part IV, D | onee Acknowledg | gment 29 | | | | |
| | | | | | | | Yes | No |
| 30a | During the year, did the organization receive b | y contributio | n any property rep | orted in Part I, lines 1-28 tha | at it must hold for | | | |
| | at least three years from the date of the initial | contribution, | and which is not r | required to be used for exem | pt purposes for | | | |
| | the entire holding period? | | | | 9-1000 | 30a | | X |
| b | If "Yes," describe the arrangement in Part II. | | | | | | | |
| 31 | Does the organization have a gift acceptance | policy that re | quires the review | of any non-standard contrib | utions? | 31 | Х | |
| 32a | Does the organization hire or use third parties | or related org | ganizations to soli | cit, process, or sell noncash | | | | |
| | contributions? | | *************************************** | | 2 | 32a | X | |
| b | If "Yes," describe in Part II. | | | | | | | |
| 33 | If the organization did not report revenues in co | olumn (c) for | a type of property | for which column (a) is che | cked, | | | |
| | describe in Part II. | | | | | | | |

932141

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2009

| Schedule M (Form 990) 2009 BABSON COLLEGE | 04-2103544 Page 2 |
|--|--|
| Part II Supplemental Information. Complete this part to provide the information required Also complete this part for any additional information. | red by Part I, lines 30b, 32b, and 33. |
| SCHEDULE M, LINE 32B: BABSON UTILIZES THE SERVICES | OF A BROKER TO SELL |
| DONATED SECURITIES. | |
| | |
| COLUMN (B): BABSON USED THE NUMBER OF CONTRIBUTION | S RECEIVED FOR COLUMN |
| (B) | |
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SCHEDULE O

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.



Name of the organization

BABSON COLLEGE

Employer identification number 04-2103544

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: BABSON COLLEGE IS A GLOBAL LEADER IN MANAGEMENT EDUCATION WITH APPROXIMATELY 1800 UNDERGRADUATE AND 1600 GRADUATE ENROLLMENT. WE EDUCATE MEN AND WOMEN TO BE ENTREPRENEURIAL LEADERS IN A RAPIDLY THROUGHOUT THEIR CAREERS, WE PREPARE THEM TO IDENTIFY CHANGING WORLD. OPPORTUNITIES AND INITIATE ACTIONS THAT RESULT IN GENUINE ACCOMPLISHMENT. OUR INNOVATIVE CURRICULA CHALLENGE STUDENTS TO THINK CREATIVELY AND ACROSS DISCIPLINARY BOUNDARIES. WE CULTIVATE THE WILLINGNESS TO TAKE AND MANAGE RISK, THE ABILITY TO ENERGIZE OTHERS TOWARD A GOAL, AND THE COURAGE TO ACT RESPONSIBLY. OUR STUDENTS UNDERSTAND THAT LEADERSHIP REQUIRES BOTH TECHNICAL KNOWLEDGE AND A SOPHISTICATED APPRECIATION OF INSTITUTIONS, SOCIETIES, CULTURES, AND THEY WELCOME THE CHALLENGE OF LEARNING CONTINUOUSLY AND THE SELF. TAKING RESPONSIBILITY FOR THEIR CAREERS. OUR STUDENTS WILL BE KEY CONTRIBUTORS IN ESTABLISHED ENTERPRISES AS WELL AS EMERGING VENTURES.

FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 IS PREPARED INTERNALLY

AND REVIEWED BY MANAGEMENT AND PRICEWATERHOUSECOOPERS, LLP "PWC". THE FULL

990 RETURN, INCLUDING SCHEDULE B, IS THEN REVIEWED BY SENIOR MANAGEMENT,

AND THE AUDIT COMMITTEE. THE FINAL FORM 990, WITH THE EXCEPTION OF SCHEDULE

B, IS THEN MADE AVAILABLE TO THE FULL BOARD OF TRUSTEES PRIOR TO FILING

WITH THE IRS. PWC SIGNS THE RETURN AS PAID PREPARER.

FORM 990, PART VI, SECTION B, LINE 12C: EACH YEAR ALL TRUSTEES ARE
REQUIRED TO COMPLETE AND SIGN A CONFLICT OF INTEREST QUESTIONNAIRE AND

STATEMENT OF COMPLIANCE. THEIR RESPONSE TO THE QUESTIONNAIRE IS REVIEWED BY

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2009

932211

92-03-10

SCHEDULE O

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.



Name of the organization

BABSON COLLEGE

Employer identification number 04-2103544

MANAGEMENT. IN ADDITION, PAYROLL AND VENDOR FILES ARE REVIEWED FOR THE

EXISTENCE OF TRANSACTIONS WITH RELATED PARTIES. IF A CONFLICT OCCURS THE

BOARD MEMBER WILL RECUSE HIM OR HERSELF FROM ANY MATTERS RELATING TO THE

TRANSACTION.

FORM 990, PART VI, SECTION B, LINE 15: COMPENSATION FOR THE PRESIDENT,

OFFICERS AND KEY EMPLOYEES OF THE COLLEGE IS REVIEWED BY HUMAN RESOURCES AT

LEAST ONCE A YEAR. THIS REVIEW INCLUDES COMPARING RELEVANT, INDEPENDENT

MARKET COMPENSATION AND IS DOCUMENTED. THE EXECUTIVE COMMITTEE OF THE BOARD

OF TRUSTEES IS PROVIDED APPROPRIATE INFORMATION INCLUDING A RECOMMENDATION

FOR COMPENSATION (OR INCREASE IN COMPENSATION). ANY CHANGES TO COMPENSATION

FOR THE PRESIDENT, OFFICERS AND KEY EMPLOYEES IS APPROVED BY THIS

COMMITTEE.

FORM 990, PART VI, SECTION C, LINE 19: BABSON COLLEGE'S FINANCIAL

STATEMENTS CAN BE FOUND AT WWW.BABSON.EDU. BABSON DOES NOT MAKE AVAILABLE

TO THE PUBLIC OUR CONFLICT OF INTEREST POLICY, OR OTHER GOVERNING

DOCUMENTS.

FORM 990, PART VII, SECTION A

WILLIAM BYGRAVE RECEIVES NO COMPENSATION FOR HOLDING THE POSITION OF
TRUSTEE. ALL HIS COMPENSATION WAS FOR HIS SERVICES AS AN ADJUNCT
LECTURER.

FORM 990, PART XI, LINE 2C

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule O (Form 990) 2009

SCHEDULE O

(Form 990)

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.



Department of the Treasury Attach to Form 990. Internal Revenue Service Name of the organization Employer identification number BABSON COLLEGE 04-2103544 THE AUDIT COMMITTEE OF THE BOARD OF TRUSTEES IS RESPONSIBLE FOR OVERSIGHT OF THE AUDIT. THE COMMITTEE REVIEWS AND APPROVES THE AUDITED FINANCIAL STATEMENTS. SCHEDULE E, LINE 6 - EXPLANATION OF GOVERNMENT FINANCIAL AID: BABSON COLLEGE RECEIVES FEDERAL AID TO ENHANCE SCHOLARSHIP AND WORK STUDY PROGRAMS. SCHEDULE K, PART I, BOND ISSUES: (A) ISSUER NAME: MA DEVELOPMENT FINANCE AGENCY (2005A) (B) DESCRIPTION OF PURPOSE: NEW BUILDING, MISC. PROJECT, REFINANCE DEBT. (A) ISSUER NAME: MA DEVELOPMENT FINANCE AGENCY (2007A) (F) DESCRIPTION OF PURPOSE: REFINANCE DEBT (1997A) FOR THE CONSTRUCTION OF SORENSON & THE CHAPEL. (A) ISSUER NAME: MA DEVELOPMENT FINANCE AGENCY (2008A) (F) DESCRIPTION OF PURPOSE: REFINANCE DEBT (2002A) FOR THE NEW ASTROTURF ATHLETIC FIELD AND ETC. SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS: (A) NAME OF PERSON: COMCAST (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION: VICE PRESIDENT IS ALSO A BABSON TRUSTEE

(C) AMOUNT OF TRANSACTION \$ 240187.

LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. 932211 02-03-10

Schedule O (Form 990) 2009

SCHEDULE 0

(Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information to Form 990

Complete to provide information for responses to specific questions on Form 990 or to provide any additional information.

Attach to Form 990.



| Name of the organization BABSON COLLEGE | Employer identification number 04-2103544 |
|---|---|
| (D) DESCRIPTION OF TRANSACTION: CABLE FEES PAID | |
| (E) SHARING OF ORGANIZATION REVENUES? = NO | |
| | |
| (A) NAME OF PERSON: JANICE BELL | |
| (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATI | ON: |
| SPOUSE OF PROVOST | |
| (C) AMOUNT OF TRANSACTION \$ 175343. | |
| (D) DESCRIPTION OF TRANSACTION: FACULTY WAGES PAID | |
| (E) SHARING OF ORGANIZATION REVENUES? = NO | |
| (A) NAME OF PERSON: BANK OF NEW YORK-MELLON | |
| (B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATI | ON: |
| VICE CHAIRMAN & CEO IS ALSO BABSON TRUSTEE | |
| (C) AMOUNT OF TRANSACTION \$ 109942. | |
| (D) DESCRIPTION OF TRANSACTION: INVESTMENT FEES PAID | |
| (E) SHARING OF ORGANIZATION REVENUES? = NO | |
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SCHEDULE R (Form 990)

Related Organizations and Unrelated Partnerships

OMB No. 1545-0047

Schedule R (Form 990) 2009 2009 Open to Public Inspection Employer identification number Direct controlling Direct controlling 04-2103544 entity entity Identification of Related Tax-Exempt Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related tax exempt organizations during the tax year.) BABSON COLLEGE End-of-year assets status (if section Public charity 501(c)(3)) <u>e</u> <u>e</u> Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37. Exempt Code Total income section 509 (A)(3) 9 ਰ ▶ See separate instructions. Identification of Disregarded Entities (Complete if the organization answered "Yes" to Form 990, Part IV, line 33.) Legal domicile (state or Legal domicile (state or foreign country) foreign country) MASSACHUSETTS LHA For Privacy Act and Paperwork Reduction Act Notice, see the Instructions for Form 990. ► Attach to Form 990. SUPPORTING ORGANIZATION Primary activity Primary activity <u>e</u> BABSON COLLEGE Name, address, and EIN Name, address, and EIN of related organization BABSON GLOBAL, INC - 27-1642647 of disregarded entity 02457 Name of the organization 231 FOREST STREET Department of the Treasury Internal Revenue Service BABSON PARK, MA Part Part II

Schedule R (Form 990) 2009 BABSON COLLEGE

Page 2 Part III Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.)

04-2103544

| General or managing partner? | Ves No | | | | (h) Percentage ownership | | | 990) 2009 |
|---|----------------|--|---------------------------------------|---|--|--|--|----------------------------|
| (i) Code V-UBI amount in box 20 of Schedule | K-1 (Form 1065 | | nad one or more | | (g) Share of Peend-of-year o | | | Schedule R (Form 990) 2009 |
| n) oortion- cations? | Yes No | | because it | | | | | Sch |
| (g) Share of end-of-year assets | | | rt IV. line 34 | | (f) Share of total income | | | |
| | | | Form 990. Pa | | (e) Type of entity (C corp, S corp, or trust) | | | |
| (f) Share of total income | | | ed "Yes" to | | | | | |
| (e) Predominant income (related, unrelated, excluded from tax under | \$ 512-514) | | ition answer | | (d) Direct controlling entity | | | |
| Predomi (related excluded fi | sections | | the organize | , | (c) Legal domicile (state or foreign country) | | | |
| (d) Direct controlling entity | | | Trust (Complete if | | (b) Primary activity | | | 57 |
| (c) Legal domicile (state or foreign | (Variation) | | oration or | c year.) | Prij | | | |
| (b) Primary activity | | | ganizations Taxable as a Corr | organizations treated as a corporation or trust during the tax year.) | Z۔ | | | |
| (a) Name, address, and EIN of related organization | | | Dane IV Identification of Related Org | | (a) Name, address, and EIN of related organization | | | 932162 07-21-10 |

Page 3

Schedule R (Form 990) 2009 BABSON COLLEGE

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, or 36.)

| Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule. | | L | Yes | 8 |
|---|---|--------------------------------|--------------|----|
| During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV? | | | | |
| Hecelpt of (I) Interest (II) annuties (III) royalties or (IV) rent from a controlled entity | | 1a | | × |
| Gift, grant, or capital contribution to other organization(s) | | 4 | | × |
| Giff, grant, or capital contribution from other organization(s) | | 5 | | × |
| Loans or loan guarantees to or for other organization(s) | | 19 | | × |
| | | 2 4 | | ۱× |
| | ************************************** | 2 | | : |
| Sale of assets to other organization(s) | | + | | × |
| Purchase of assets from other organization(s) | | _ | | × |
| Exchange of assets | | = | | × |
| Lease of facilities, equipment, or other assets to other organization(s) | | = | | × |
| | | | | |
| Lease of facilities, equipment, or other assets from other organization(s) | | 1 | | × |
| Performance of services or membership or fundraising solicitations for other organization(s) | | ¥ | | × |
| Performance of services or membership or fundraising solicitations by other organization(s) | | 7 | | × |
| Sharing of facilities, equipment, mailing lists, or other assets | | £ | | ⋈ |
| Sharing of paid employees | | Ę | | × |
| | | | | 1 |
| | *************************************** | _ | | × |
| Kelmbursement paid by other organization for expenses | | 10 | | × |
| | | | | |
| Other transfer or cash or property to other organization(s) | ********************* | 10 | | × |
| Other transfer of cash or property from other organization(s) | | 1 | | × |
| If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds | nsaction thresholds | | | |
| (a) Name of other organization(s) | (b) Transaction type (a-r) | (c) Amount involved |) nvolved | _ |
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| 932163 02-04-10 58 | Sch | Schedule R (Form 990) 2009 | , (066 n | 8 |

04-2103544

Page 4

Schedule R (Form 990) 2009 BABSON COLLEGE

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| | coo mar de la company de la contrata investinant partition il partitio | ol lips. | | | | | |
|-------------------------------------|--|-------------------------------------|---|---------------------------------|---------------------------------------|--------------------------------|------------------------|
| (a) | (a) | (0) | (p) | (e) | 9 | (6) | (h) |
| Name, address, and EIN of entity | Primary activity | Legal domicile (state or foreign | Are all partners section 501(c)(3) organizations? | Share of end-of- year assets | Dispropor- tionate allocations? | Code V-UBI amount in box 20 | General or managing |
| | | country) | Yes No | | Yes No | (Form 1065) | Yes No |
| | | | | | | | |
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Schedule R (Form 990) 2009

2009 DEPRECIATION AND AMORTIZATION REPORT FORM 990 PAGE 10

990